

**MINUTES OF THE GENERAL ASSEMBLY  
HELD ON NOVEMBER 16<sup>th</sup>, 2017 IN OSTEND (BE)**



PART OF THE AUDIENCE AT THE GENERAL ASSEMBLY IN OSTEND

# 1. Attendance

Country	AEHT code	Name of school	City	Director first name	Director family name	Substitute
Austria	A01	TOURISMUSCHULEN SALZKAMMERGUT / BAD ISCHL	BAD ISCHL	Klaus	ENENGL	
Austria	A03	ZILLERTALER TOURISMUSCHULEN	ZELL AM ZILLER	Bernhard	WILDAUER	
Austria	A04	TOURISMUSCHULEN BAD LEONFELDEN	BAD LEONFELDEN	Herbert	PANHOLZER	
Austria	A07	TOURISMUSCHULEN SEMMERING	SEMMERING	Gerald	HABERL	
Austria	A11	HLTW13 - HÖHERE BUNDESLEHRANSTALT FÜR TOURISMUS UND WIRTSCHAFTSBERUFE	WIEN	Anita	PETSCHNING	
Austria	A16	KÄRNTNER TOURISMUSCHULEN WARMBAD VILLACH	WARMBAD VILLACH	Gerfried	PIRKER	
Austria	A18	TOURISMUSCHULEN VILLA BLANKA Innsbruck	Innsbruck	Sabine	WECHSELBERGER	
Belgium	B21	HOTEL- & TOERISMESCHOOL GO! TA CAMPUS WEMMEL	WEMMEL	Sanne	HUYGENS	
Croatia	CR01	TOURISTICKO - UGOSTITELJSKA SKOLA	SPLIT	Ivo	BILIC	
Croatia	CR04	HOTELIJERSKO-TURISTIČKA ŠKOLA OPATIJA	OPATIJA	Ksenija	BELJAN	Martin TOMLJANOVIC
Croatia	CR06	TURISTICKO UGOSTITELJSKA SKOLA "ANTONA STIFANICA"	POREC	Vesna	BARANASIC	
Croatia	CR08	SREDNJA SKOLA MARKANTUNA DE DOMINISA RAB	RAB	Anka	BISIC	
Croatia	CR10	SKOLA ZA TURIZAM, UGOSTITELJSTVO I TRGOVINU PULA	PULA KANDLEROVA	Orhideja	PETKOVIC	
Croatia	CR12	TOURISM AND CATERING SCHOOL DUBROVNIK	DUBROVNIK	Antun	PERUSINA	
Croatia	CR16	TURISTICKO-UGOSTITELJSKA SKOLA	SIBENIK	Senka	DODIG	
Croatia	CR21	SREDNJA SKOLA HRVATSKI KRALJ ZVONIMIR KRK	KRK	Durdica	CVITKUSIC	
Croatia	CR27	GOSPODARSKA SKOLA VARAZDIN	VARAZDIN	Katica	KALOGJERA NOVAK	Zeljka BACAN
Cyprus	CY03	CYPRUS MINISTRY OF EDUCATION & CULTURE	LEFKOSIA	Michael	CHARLISTOS	
Spain	E04	JESUÏTES SARRIÀ-ESCOLA SUPERIOR D'HOSTALERIA I TURISME SANT IGNASI	BARCELONA	Núria	MONTMANY	
Estonia	EE01	KURESSAARE AMETIKOOL/REGIONAL TRAINING CENTRE	KURESSAARE	Neeme	RAND	
France	F02	LYCEE & CFA HOTELIERS DE MARSEILLE	MARSEILLE CEDEX 8	Didier	LEDER	
France	F03	LYCEE DES METIERS D'HÔTELLERIE ET DE TOURISME SAINT QUENTIN EN YVELINES	GUYANCOURT CEDEX	Stephane	DEMARLE	
France	F18	LYCEE ECONOMIQUE ET HOTELIER "JOSEPH STORCK"	GUEBWILLER CEDEX	Michel	ARNOLD	
France	F104	CFA TRAJECTOIRE	GUYANCOURT	Patricia	BRUN	
United Kingdom	GB18	DOCKLANDS ACADEMY LONDON	LONDON	Aysegul	YESILDAGLAR	

Country	AEHT code	Name of school	City	Director first name	Director family name	Substitute
Hungary	H07	Szegedi Szakképzési Centrum Krúdy Gyula Kereskedelmi, Vendéglátóipari és Turisztikai Szakgimnáziuma és Szakközépiskolája	SZEGED	Márta	GYÖMBÉR	
Italy	I02	IIS "A. PANZINI"	SENIGALLIA (AN)	Sergio	LOMBARDI	
Italy	I07	I.P.S.E.O.A. 'TONINO GUERRA'	CERVIA (RA)	Carla Maria	GATTI	
Italy	I12	IPSEOA "GIROLAMO VARNELLI"	CINGOLI (MC)	Maria Rosella	BITTI	
Italy	I16	IPSEO "Aldo Moro"	SANTA CESAREA TERME (LE)	Paolo	APRILE	
Italy	I48	IIS "BARTOLOMEO SCAPPI"	CASTEL SAN PIETRO TERME	Vincenzo	MANGANARO	
Italy	I51	IPSSAR "PELLEGRINO ARTUSI" RIOLO TERME	RIOLO TERME (RA)	Iole	MATASSONI	
Italy	I120	I.S.I.S. "BONALDO STRINGHER"	UDINE (UD)	Anna Maria	ZILLI	
Italy	I135	IS "GIOVANNI FALCONE"	GALLARATE (VA)	Marina	BIANCHI	Silvano GOMARASCHI
Italy	I169	ISTITUTO PROFESSIONALE DI STATO GIUSEPPE MEDICI	LEGNAGO (VR)	Stefano	MINOZZI	
Italy	I171	ROVERETO AND LEVICO TERME INSTITUTE FOR TOURISTIC PROFESSIONAL EDUCATION	ROVERETO (TN)	Federico	SAMADEN	
Italy	I178	ISTITUTO ISTRUZIONE SECONDARIA SUPERIORE "CARLO URBANI"	PORTO SANT'ELPIDIO (FM)	Roberto	VESPASIANI	
Ireland	IRL01	WATERFORD INSTITUTE OF TECHNOLOGY	WATERFORD	Ray	CULLEN	
Ireland	IRL999-IND	INDIVIDUAL MEMBER OF THE AEHT	WATERFORD	Robert	HYDE	
Luxembourg	L01	LYCEE TECHNIQUE HOTELIER "ALEXIS HECK"	DIEKIRCH	Michel	LANNERS	
Luxembourg	AEHT-03	AEHT HEAD OFFICE	SANDWEILER	Nadine	SCHINTGEN	
Lithuania	LT01	VILNIUS TOURISM AND COMMERCE SCHOOL	VILNIUS	Birute	STASIUNIENE	Ramune VADEIKYTE
Lithuania	LT03	KAUNO MAISTO PRAMONES IR PREKYBOS MOKYOMO CENTRAS	KAUNAS	Alvydas Pranas	GREVAS	
Lithuania	LT05	KLAIPEDA TOURISM SCHOOL	KLAIPEDA	Audrius	KURLAVICIUS	
Latvia	LV01	RIGA TECHNICAL SCHOOL OF TOURISM AND CREATIVE INDUSTRY	RIGA	Silva	OZOLINA	
Latvia	LV04	KULDIGA TECHNOLOGY AND TOURISM VOCATIONAL SECONDARY SCHOOL	KULDIGA	Dace	CINE	Vita STRAUTINA
The Netherlands	NL05	ROC MONDRIAAN	THE HAGUE	Remco	KOERTS	
The Netherlands	NL16	FRIESLAND COLLEGE - MIDDELBARE HOTELSSCHOOL	LEEWARDEN	Tom	VALK	
Portugal	P05	ESCOLA DE HOTELARIA E TURISMO DE COIMBRA	COIMBRA	Ana Paula	PAIS	
Portugal	P07	ESCOLA DE FORMACAO TURISTICA E HOTELEIRA	PONTA DELGADA / ACORES	Maria da Graça	TEIXEIRA	
Portugal	P08	ESCOLA PROFISSIONAL DA PRAIA DA VITORIA	PRAIA DA VITORIA	Borges	DOMINGOS	

Country	AEHT code	Name of school	City	Director first name	Director family name	Substitute
Portugal	P09	TOURISMO DE PORTUGAL, I.P.	LISBOA	Alexandra	PEREIRA	Ana COTRIM
Portugal	P12	EFTA-Escola de Formação Profissional em Turismo de Aveiro	AVEIRO	Manuel	TORRAO	
Pakistan	PK01-OBS	ITHM (Institute of Tourism & Hotel Management)	FAISALABAD	Muhammed Naveed	ASGHAR	
Poland	PL01	ZESPOL SZKOL HOTELARSKO-TURYSTYCZNO-GASTRONOMICZNYCH NR 1 W WARSZAWIE	VARSOVIE	Boguslawa	PIENKOWSKA	
Sweden	S33	ULLVIGYMNASIET	KÖPING	Anna	ULFVES	
Slovakia	SK09-PROF	TESTUM S.R.O.	KOSICE	Sadko	MYTNIK	Renata MYTNIKOVA
Slovenia	SLO01	VOCATIONAL COLLEGE FOR CATERING AND TOURISM BLED	BLED	Janez	DAMJAN	
Slovenia	SLO02	VOCATIONAL COLLEGE FOR CATERING AND TOURISM MARIBOR	MARIBOR	Helena	CVIKL	

## 1. Welcome address

The meeting starts with a welcome address by the President Ana Paula Pais and a short review of the agenda, for which she suggests some changes, which are approved by the audience.

## 2. Approval of the minutes of the previous meeting (London, October 26th, 2016)

The above-mentioned minutes have been published on the AEHT website [www.aeht.eu](http://www.aeht.eu) and are approved unanimously by the attendance.

## 3. Report of the outgoing President

Three Presidium meetings were held this year, one in March for the preparation of the AEHT Annual Conference, one at the beginning of the Annual Conference and one in September on financial matters in Luxembourg, where the Presidium had a press conference at the permanent Representation of the European Commission in Luxembourg and where the AEHT President signed an agreement for a new partnership with hosco., a platform that offers new job opportunities to students and alumni. All AEHT competitors will be granted free access to this platform. Ana Paula Pais stresses also that from 2017 on a higher subvention will be granted by the Luxembourg government to the AEHT.

## 4. Reports of the outgoing Vice Presidents

- *Report on fixed events and on competitions at Annual Conferences (Remco Koerts)*

AEHT Annual Conference:

The current competitions are attended by almost 300 students and might be followed by all participants. In order to avoid over-representation of one country in the Head Judges team, new members joined, namely Ronny Thill from Luxembourg for the pastry competition, Guillaume Staquet from France for the Restaurant-Service competition and Theo Verhofstadt

from The Netherlands for the Wine Service competition. From this year on, all Head Judges are coming from different countries.

To modernize the competitions a bit, several innovations saw the light:

- the use of the simulation game of the Finish company CESIM on the Hotel management competition level as it is important to keep track with the evolution of the profession.
- the sabring of champagne bottles in the wine service competition.
- the obligatory attendance by competitors of masterclasses (held by Marcus Hallgren for all kitchen competitions, by Asdis Vatsdal for the Tourist destination competition and by Robert Bosma for all other competitions). The first feedbacks are very positive. In the future, the content of the masterclasses might be linked to the written tests of the competitions.

• ***Report on setting up of new projects for financial sustainability (Klaus Enengl)***

As Klaus will retire in two years time, he decided to step back after decades in the Presidium. However, he is willing to assume the position of treasurer for two more years.

Situation on the AEHT membership:

- Exclusions

Klaus Enengl presents the table of schools risking exclusion for non-payment of their membership fees for 2 years. There are 15 schools at risk for 2017, which is less than last year:

AEHT CODE	NAME - TOWN	SUM
CR13	ZAGREB	2 x €290,-
E22	MARBELLA	2 x €290,-
F16	LA ROCHELLE	2 x €290,-
I115	PALERMO	2 x €290,-
I133	ALTAMURA	2 x €290,-
I152	CANOSA DI PUGLIA	2 x €290,-
I158	CASTEL VOLTURNO	2 x €290,-
I40	SAN GIOVANNI ROTONDO	2 x €290,-
I52	BARDOLINO	2 x €290,-
I58	CALTANISSETTA	2 x €290,-
M02	SAN GILJAN	2 x €290,-
PL02	POZNAN	2 x €290,-
RUS11	ARTEM	2 x €290,-
TR41	KAS/ANTALYA	2 x €290,-
TR99-IND	MR HASAN EVRIM ARICI	2 x €35,-
		<b>€ 8.190,-</b>

The Italian National Representative, Paolo Aprile, will contact all the Italian schools on the list to persuade them to stay within the AEHT and pay their membership fees. Klaus Enengl thanks Paolo Aprile for his support and underlines the importance of Italy within the AEHT and their participation in great number at the AEHT Annual Conferences.

The attendance approves to exclude these schools if payment of the outstanding amount is not made before the end of 2017.

- Outstanding payments:

The second list includes the list of schools that have not paid this year, which is longer than in 2016:

AEHT CODE	NAME - TOWN	SUM
A09	KREMS	1 x €290,-
B24	DE PANNE	1 x €290,-
CR17	ROVINJ	1 x €290,-
CY02	NICOSIA	1 x €290,-
DK01	AALBORG	1 x €290,-
E23	BARCELONA	1 x €290,-
F06	ORCHIES	1 x €290,-
F10	ANGERS	1 x €290,-
F76	SAINT CHELY D'APCHER	1 x €290,-
F87	DARDILLY	1 x €290,-
F101	MORLAAS	1 x €290,-
F997-PROF	MARNIER-LAPOSTOLLE	1 x €1500,-
FIN10	LAHTI	1 x €290,-
GB18	LONDON	1 x €1500,-
H01	BUDAPEST	1 x €290,-
H13	DABAS	1 x €290,-
I108-PROF	LA CASA DELLA DIVISA	1 x €700,-
I130	ISCHIA	1 x €290,-
I166	PISA	1 x €290,-
I17	CASTELFRANCO VENETO	1 x €290,-
I174	MONFALCONE	1 x €290,-
I68	CASSINO	1 x €290,-
I85	CASTELVETRANO	1 x €290,-
I87	MESSINA	1 x €290,-
IRL02	GALWAY	1 x €290,-
IRL06	KILLYBEGS	1 x €290,-
MK06	KRUSEVO	1 x €290,-
NL24	EMMEN	1 x €290,-
P17	COIMBRA	1 x €290,-
PK01-OBS	FAISALABAD	1 x €290,-
PL10	GLIWICE	1 x €290,-
S13	GÖTEBORG	1 x €290,-
S55	KALMAR	1 x €290,-
SK04	SPISSKA NOVA VES	1 x €290,-
SRB06	NOVI BEOGRAD	1 x €290,-
TR11	ISTANBUL	1 x €290,-
TR43	BALCOVA-IZMIR	1 x €290,-
USA03-PROF	BSG INTERNS	1 x €1500,-
		<b>15.060,-</b>

(NB.: Please note that several of these institutions have already paid at the publication of this report)

- Resignations:

The third table lists the 8 schools that resigned. Only one school gave a reason, finding the participation in the AEHT Annual Conference too expensive.

AEHT CODE	NAME - TOWN	REASON
F19	PARIS	????
F85-PROF	DEGLON - THIERS	????
F995-PROF	EUROLAM - THIERS	????
I141	LUCERA	????
I172-PROF	EUROPE 3000 – BERGAMO	????
P10	LISBOA	????
I03	ALASSIO	????
F16	LAROCHELLE	TOO EXPENSIVE

- New members:

Klaus Enengl welcomes the new schools listed in this last table:

AEHT CODE	NAME - TOWN	PAYMENT RECEIVED
B33	BRUSSELS	YES
B34	GENT	YES
F106	GUÉRANDE	NON
I176	PACHINO	YES
I177	ASCOLI PICENO	YES
I178	PORTO SANT'ELPIDIO	YES
I179	SALERNO	NON
P16	VILA VERDE	NON
NL34	VEGHEL	YES
PL24	KUTNO	YES
S62	SKÖVDE	YES
S63	SOLLENTUNA	YES
S64	GOTHENBURG	YES
SK10	LIPTOVSKY MIKULAS	YES
UKR06	ODESSA	NON
I180	GIARRE	YES
I181	GENOVA	YES
I34	BARI (RE-ENTRY)	YES
RO03	BUCAREST (RE-ENTRY)	YES
F107	METZ	NON (2018)
TR49	MUDANYA-BURSA	NON (2018)

Twenty-one schools sent in their application and two have not received their invoice yet, as they handed in their application only recently and it would be unfair to make them pay for 2017 as it is no longer possible to register for AEHT activities for this year. They will receive an invoice for 2018.

The attendance approved to accept all these newcomers in the association.

- ***2016 report from the Auditors and appointment of Auditors for 2017 (Klaus Enengl)***

AEHT's books are kept by 'AMS - Alpha Management Services', an accounting company in Luxembourg. The external auditors, Danielle Snauwaert and Jürgen Clausen, met on July 4th, 2017 with General Secretary Nadine Schintgen and the accountant Réjane Debru to check

AEHT's accounts for the 2016 financial year (see attached balance sheet and loss and profit account 2016).

The auditors reported that Nadine Schintgen and Réjane Debru had been able to provide all requested clarifications, enabling the auditors to confirm that the account books were well kept. Though accounting is in a good state, there are not a lot of financial reserves. However, Klaus Enengl states that the AEHT is not a saving company and the funds received are used to co-finance its activities and to pay a.o. for the participation of its Head Judges.

In the light of these considerations the Assembly unanimously approves the 2016 accounts. The mandate of the two auditors is renewed for 2017 .

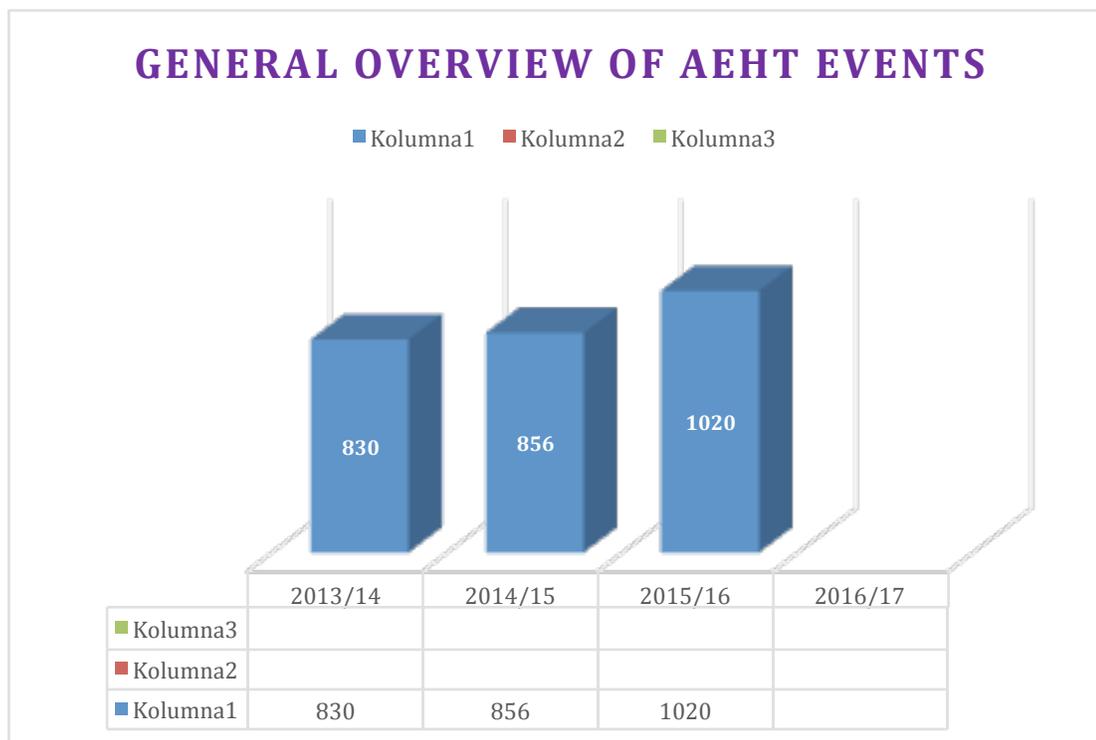
- ***Discharge for the members of the Presidium***

The discharge for members of the Presidium for the financial year 2016 is agreed by unanimous vote. The President thanks the meeting for the confidence placed in her team.

- ***Report on occasional events and Pestana observation periods 2017 as well as information on the Calendar of Events 2018 (Boguslawa Pienkowska)***

Occasional events:

Boguslawa Pienkowska presents the general overview of events organized in 2016-2017 under the aegis of the AEHT:



During the last mandate, the number of events has been increasing from year to year. The detail for the academic year 2015/2016 is summarized in the table below:

Date	City	Event	Participants
<b>2015</b>			
5 <sup>th</sup> – 12 <sup>th</sup> October	Prešov (SK)	Eurocup 2015 – 23th edition of the Junior bartenders competition	73 competitors from 37 schools from 6 countries of whom 24 participants were from 11 AEHT member schools from 6 countries
6 <sup>th</sup> – 8 <sup>th</sup> December	Praia da Vitória, Terceira Island, Azores (PT)	Chocolate festival of the Atlantic 2015 (sculpting, display and contest of chocolate sculptures and bonbons)	7 schools participated in the festival, one from Ireland, one from Latvia and five from Portugal.
2 <sup>nd</sup> – 8 <sup>th</sup> December	Diekirch (LU)	24th edition of the Christmas in Europe event	More than 120 participants from 23 AEHT member schools from 14 countries
<b>2016</b>			
5 <sup>th</sup> – 7 <sup>th</sup> April	Bled (SI)	11 <sup>th</sup> Bartender G&T Competition	24 participants from 9 AEHT member schools from 7 countries
14 <sup>th</sup> – 17 <sup>th</sup> April	Kuopio (FI)	Seminar for teachers and directors (for EQF level 5 and up) focusing on “The impact of Sports, Cultural and Music events on seasonality management”.	10 participants from 6 member schools from 6 countries
18 <sup>th</sup> – 21 <sup>st</sup> April	Castel San Pietro Terme (IT)	18 <sup>th</sup> edition of the Bartolomeo Scappi International Competition (bar, sommelier, pastry, cooking competitions)	113 participants from 25 AEHT member schools from 12 countries
3 <sup>rd</sup> – 7 <sup>th</sup> May	London (UK)	AEHT Youth Parliament on the “The impact of immigration on the travel and tourism industry in Europe”.	23 participants from 14 AEHT member schools from 8 countries
5 <sup>th</sup> – 8 <sup>th</sup> May	Giulianova (IT)	8th International Competition for Employees at the hotel reception “Donna Dina Migliori”, the 6th International Competition "Tourism in the City”,	105 participants from 25 AEHT member schools from 10 countries
23 <sup>rd</sup> June - July 2 <sup>nd</sup>	Ponta Delgada, São Miguel (PT)	10 FEST ACORES 2015 – 10 days, 10 chefs	7 participants from 4 AEHT member schools from 3 countries
09-12 November	Presov	International bartender competition - Eurocup 2016	37 participants from 10 schools
05-07 December	San Benedetto del Tronto (IT)	25th edition of the Christmas in Europe event	60 students, 34 teachers from 17 countries

#### Pestana Group placements:

Boguslawa Pienkowska is pleased to work with the new contact person at Pestana Group, as she is very active. In October-November 2017 two teachers completed an observation period in this group and for 2018 twelve candidates have already registered to participate in these placements. For the next years, the managers of the Pestana Group want teachers to do the placements between October and December, as this period is less busy and more suitable for

hosting observers. In Ireland teachers expressed the wish to complete placements in Cuba. They will see what will be feasible.

Boguslawa Pienkowska informs the audience that this is her last year as Vice-President of the AEHT, but not as National Representative for Poland. During 15 years, she was pleased to work for the AEHT and thanks everybody for these special years.

- ***Report on the Internet site of the AEHT and the technical support for the Annual Conference registration platform (Neeme Rand)***

The AEHT implemented a new IT strategy last year, which was agreed upon by the Executive Board in March. The AEHT will work with Office 365 for several reasons: a single authorisation for all services is needed, almost all languages are supported and high security level is guaranteed. Moreover, AEHT benefits from a free unlimited license.

The slide features a dark blue header with the title 'Our strategy with Office 365' in white. Below the header is a light blue rectangular box containing a bulleted list of points. A small green square is visible in the top right corner of the slide area.

## Our strategy with Office 365

- ▶ Today we have a Office 365 Education license with unlimited seats and all this free of charge.
- ▶ Office 365 Education license contains:
  - ▶ Mail server
  - ▶ SharePoint server (file management ...)
  - ▶ Online Office applications like Word, Excel, PowerPoint
  - ▶ OneDrive for Business
  - ▶ Skype for Business
  - ▶ Microsoft Teams

## Our strategy with Office 365

- ▶ First step: Start using Office 365 services by Head Office
- ▶ Second step: Start using Office 365 services by Presidium and Head Judges
- ▶ Third step: Start using Office 365 services by Executive Board level.

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Robert Hyde suggests using also the Periscope, a live video streaming App, which brings all ones data together in one single platform. It enables e.g. to link Facebook, YouTube, aso. and may be used to make presentations, videos, ... . This device could be used to share good practices or to open the participation in a seminar abroad to all members. Aysegul Yesildaglar stresses that, like DAL, the AEHT should make sure to rely on a creative content manager, who has this kind of competences.

### **5. Christmas in Europe event 2018**

To give an insight into Latvia's highlights, the organizers of the Christmas in Europe event to be held from December 1st to 7th, 2018 in the capital Riga, present a short video to the audience. Project leader will be Riga Technical School of Tourism and Creative Industry, the biggest institute of this kind in Latvia, providing training to 2000 students in 4 centres, mainly in the city centre.

The program is not completely yet set and the organizers are open to all suggestions from members, as they want to leave the beaten tracks and innovate a bit without touching at the core spirit of the event. More detailed information will come up in March.

### **6. Information on 2018 call for proposals of the Erasmus+ programme with a focus on VET projects**

Bart Claes of the Erasmus+ Agency in Brussels urges the AEHT member schools to take more advantages of the co-financing of VET activities for students and teachers offered by the referred to programme.



## ACTIONS IN ERASMUS + ( RELATED TO VET )

- **Support to students ( as recent graduated )**
  - Learning activity ( classgroup related )
  - Practical training ( individual or in group)
  - Language support (OLS) ... special occasions to refugees



For example, a participation of students at the ITB fair in Berlin may be co-financed by the Erasmus+ program.

OLS, **Online Linguistic Support** offers participants in Erasmus+ long-term mobility activities (Key Action 1) the opportunity to assess their skills in the foreign language(s) they will use to study, work or volunteer abroad. However, OLS is also available for free for refugees, without obliging them to go abroad. They can thus gain access to free language courses in most European languages.



## ACTIONS IN ERASMUS + ( RELATED TO VET )

- **TEACHERS & STAFF**
  - Placement training
  - International course / fairs
  - Sharing good practices or knowledge
  - Creating new teaching methods
  - Invite a professional from a compagny to give a course
  - Accomp. students during a flow / visit a student in Erasmus+

Below some examples of co-financings of the programme:



Erasmus+

eTwinning

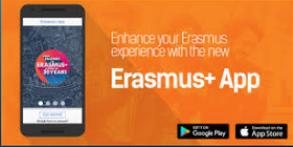
Online platform for schools to work together in projects (subject related )

- Projectwork with classgroups
- Online courses for teachers
- Project awards / year



**NEW 2018**

- ERASMUS+ PRO
- Online forms to apply
- KA219 ( School to school ) will be KA229
  - Only for schools
  - Max 2 years
  - Max 6 partners
  - Max budget / year
  - flows minimum 3 days ( + travel )



Erasmus Pro allows partners to send teachers to visit the partner organisation before the beginning of a project or its set up.

KA229 allows to organize flows of students and teachers of minimum 3 days (+travel days) between maximum 6 partners.

Bart Claes invites the audience to join in the workshop at 14.00 for more detailed information on the eligibility for cofunding by the Erasmus + program of VET activities

## **7. Presentation of Erasmus+ project ‘Unity in diversity [www.languages4all.eu](http://www.languages4all.eu)’**

Hilarija Lozancic Benic presents the project ‘Unity in diversity [www.languages4all.eu](http://www.languages4all.eu)’ run by the Hotel school of Dubrovnik.

Increasing tourism flows, mobility for study and professional reasons, as well as global migration have placed Europe in a previously unknown situation in which multilingualism is becoming not just a desirable skill but rather a vital necessity. Language skills, intercultural and digital competences have become important employability skills. This situation also requires innovative ways of developing VET (Vocational Education and Training) learners’ employability skills to enable them to be competitive in the changing labour market and to contribute to the creation of a cohesive society. This idea lies at the core of the new Erasmus+ project ‘Language skills and intercultural issues in the hospitality industry: unity in diversity in the EU labour market’, the stimulus for which was the previous project ‘Key Skills for European Union Hotel Staff’ (for more details on the project visit our webpage: <http://language4hotel.eu/>) which aimed at developing language course for hospitality industry employees in 12 languages (the course is available at <http://esolams.si/elearning/>).

The new Erasmus+ project is intended to build on and further develop the results achieved in the ‘Key Skills for Hotel Industry Staff’ project; and by attracting new partners it is seeking to extend the scope of the material and to take achievements a step further.

The project aims at creating an interactive blended learning language ‘Unity in Diversity’ course comprising on-line learning materials available on the Moodle Learning Platform and face-to-face interactive materials incorporating case studies, games, problem-solving tasks, videos, etc. targeted at developing VET learners’ language, intercultural and digital competence, creativity, problem-solving skills and flexibility. The complete course will consist of three sections:

1) a new interactive A1 language learning course in 16 languages (CZ, DE, EN, ES, FR, GR, HR, HU, IT, LT, LV, RO, RU, SE, Si, TR) containing such modules as **‘Welcome’, ‘Hotel’, ‘Restaurant’, ‘Professional skills’**;

2) An A2/B1 language course extended to 16 languages comprising such modules as **‘Hotel Reception’, ‘Restaurant’, ‘Restaurant Kitchen’, ‘City’, ‘Hotel Business Centre’ and ‘Management Offices’**; the first two sections are also available as smartphone apps, while the ‘City’ module is accompanied by 3 interactive maps and 3 maps showing the interior of the hotel;

3) A B2/C1 intercultural English language course comprising 6 modules: **‘Hotel Front Office’, ‘Catering Service’, ‘Hotel Management’, ‘Conference and Business Services’, ‘Off-site Services’ and ‘Financial Management’**. This is an intercultural module revealing cultural sensitivities in the nine partner countries and nine country modules featuring the main tourist information required for work; the course will contain case studies, videos, on-line modules and face-to-face problem-based tasks.

The project outcomes will be beneficial to different education institutions, tourism and hospitality industry employees and anyone wishing to raise their intercultural language competence; it is financed by the Erasmus+ programme.

This interactive language learning programme is free of charge and may be accessed by simply registering and logging in.

More information are available on Facebook at <https://www.facebook.com/Unity-in-Diversity-project-310124246034898/> or at [www.languages4all.eu](http://www.languages4all.eu)

Any completed material about learning a new language may be tried out at <http://esolams.eu/unity/>

## **8. Presentation of the Cognac Embassy and its projects**

Renata Mytnikova presents the Cognac Embassy as well as one of its major projects, the Cognac Encyclopaedia. For the 30th Anniversary of the AEHT, they intend to issue a special edition with a special cover and 20 pages on the AEHT. 500 copies will be offered to the AEHT in case 500 encyclopaedias are presold to member schools, teachers, students, companies and other AEHT contacts. The book weights 6 kg. Its price will be 250 euros for member schools, instead of the normal price of 350 euros. The book might also be personalized for schools that buy several copies. Moreover, an online version may be accessible for schools that buy the encyclopaedia and that would like to use the book for training their students on Cognac.

All member schools that are interested in the Encyclopaedia, should purchase it now prior to its release in English in May 2018. More information will be sent to member schools by the AEHT Head Office in the beginning of 2018.

## 9. 2018 Annual Conference in Leeuwarden (NL)

Tom Valk, principal and education director, Ans Luursemar and Krista Jansens, Training Managers at the Friesland College, present the next Annual Conference to the audience, which they consider as having great learning outcomes for youngsters. Learning by doing is a very important part of the education at Friesland College. When they attended the congress of Dubronik in 2009 they were so enthusiastic that they decided to organize an edition themselves.

They have already been working on the event for several years. The Stenden Hotel Management School will help the Friesland College to enhance the AEHT Annual Conference in Leeuwarden.

All information will be published on the web site : [www.aeht2018.nl](http://www.aeht2018.nl) and the contact email will be : [info@aeht2018.nl](mailto:info@aeht2018.nl)

Followed a very funny presentation video of the Frisian region.

The main location of the congress will be the Friesland College, which has all the facilities and suitable rooms, also, to host all the competitions, meetings, seminars as well as a canteen to provide all lunches. A food truck will provide the dinner on the first day.

The opening ceremony and the dinner will be hosted at the WTC Westcord whereas the closing ceremony will be at the Cultural Center De Neushoorn and the gala dinner at De Harmonie .

To host the delegations, best suitable hotels of Leeuwarden have been selected, six in total: Stenden Hotel, WTC Westcord, Van de Valk Hotel, Hotel Stadhouders Hof & Hotel Post Plaza, Oranje Hotel and Alibi Hostel.

Competitions will all be organized at the Friesland College. The selection of the competitions is still to be done.

The cultural program will be based on the program that Leeuwarden will enhance as European Capital of Culture 2018. In November the 11 cities skating tour will be held and the organizers plan to make excursions to the relevant cities.

The congress will take place from Monday November 12th (arrival day) to Saturday November 17th (departure day) and will also appear in the cultural happenings calendar where some 400 events are announced per year.

Participants are supposed to arrive at Amsterdam Schiphol airport and to take the train to Leeuwarden Central station. They intend to create a kind of Olympic village to enable all students to meet easily.

So far, average rates range from 650 to 850 EUR. However all efforts will be done to lower these prices.

To do so, organizers face currently following dilemmas:

- costs for transfers from airport to Leeuwarden,
- high hotel prices in 2018 due to the event 'Leeuwarden - Capital of Culture',
- finding sponsors.

According to Neeme Rand, a solution could be to provide also for 2- and 3-star hotels.

For financial reasons, transfers from Amsterdam Schiphol airport to Leeuwarden (some 150 km) will probably exclusively be by train, which lasts 1h30. Therefore, participants will have to arrive before 23.00 to catch the latest train.

## 10. Calendar of events for 2018

MONTH	EVENT & REMARKS
MARCH	
End March	Springtime in the Pak-Indo cuisine, Faisalabad, Pakistan <ul style="list-style-type: none"> <li>• 3 days of master classes in Indian cuisine</li> </ul>
APRIL	
April 10 <sup>th</sup> - 12 <sup>th</sup>	13 <sup>th</sup> Bartender G&T Competition 2018, Bled & Ljubljana (SI) <ul style="list-style-type: none"> <li>• The contest will this year be held at Hotel InterContinental Ljubljana on the topic ‘ Cocktail and Music’</li> <li>• Students compete individually and up to 2 students are accepted per school</li> </ul>
April 15 <sup>th</sup> - 18 <sup>th</sup>	19 <sup>th</sup> edition of the Bartolomeo Scappi International Competition (competitions in bartending, sommelier, pastry, cooking and oenogastronomic exhibition), Castel San Pietro Terme (IT) <ul style="list-style-type: none"> <li>• 20 schools may be accepted</li> <li>• accommodation and meals are free of charge for participants</li> </ul>
MAY	
May 2 <sup>nd</sup> - 5 <sup>th</sup>	6 <sup>th</sup> edition of the competition "A dish with white gold (sweet salt of Cervia)", Cervia (IT)
JUNE	
June 21 <sup>st</sup> - 30 <sup>th</sup>	10 FEST AZORES 2017 – 10 days, 10 chefs, Ponta Delgada, Island São Miguel (PT)
SEPTEMBER / OCTOBER	
End September / October	Seminar for The WSET® (Wine and Spirit Education Trust) Level 1 and 2 (and 3) Awards in Wines and Spirits, Maribor (SI)
NOVEMBER	
October/November	Eurocup 2018 – 26 <sup>th</sup> edition of the Junior bartenders competition, Prešov (SK)
November 12 <sup>th</sup> - 17 <sup>th</sup>	30 <sup>th</sup> AEHT Anniversary Annual Conference (31 <sup>st</sup> edition), Leeuwarden (NL) -
November 21 <sup>st</sup> - 23 <sup>rd</sup> (date to be confirmed)	Mediterranean diet International contest, Palermo (IT) <ul style="list-style-type: none"> <li>• the competitions will be organized by the Italian association of Hotel and Tourism schools RENAIA and open to AEHT and RENAIA member schools. Competitions are held in mixed teams. The Jury panels will be made up of AEHT, RENAIA and external experts</li> <li>• to celebrate the UNESCO intangible cultural heritage of the Mediterranean diet</li> <li>• open to students aged between 16 and 20 or even 21 years</li> <li>• required language: English</li> </ul>

	<ul style="list-style-type: none"> <li>• On the program will also be sightseeing and gastronomical tours</li> <li>• The contest will be announced in March. Registrations will have to be done by May 2018 and payments by June 2018.</li> <li>• Competitions in : <ul style="list-style-type: none"> <li>- Cooking with Mediterranean diet products, cooking techniques &amp; methodology, recipes</li> <li>- Restaurant Service &amp; food storytelling (knowledge and communication on Mediterranean products)</li> <li>- Tourism &amp; hospitality: Sicily tours according to top destinations (multimedia presentation)</li> </ul> </li> <li>• Final product: guide book for schools &amp; tourists – The Mediterranean Diet As Perceived By European Schools</li> </ul>
DECEMBER	
December 1 <sup>st</sup> - 7 <sup>th</sup>	27 <sup>th</sup> Christmas in Europe, Riga (LV)

## • **Presentation and approval of results of the 2017 Elections of AEHT Executive Board and Presidium members**

39 countries are represented within the Executive Board. However, only 32 representatives have been elected in 2017, leaving 6 countries without National representative (Bulgaria, Czech Republic, Malta, Monaco, Norway and Turkey). It is essential that all countries are represented within this board and newly elected representatives should contact their colleagues in these countries able to assume this function. In 3 countries, there were more than one candidate running for the elections, requiring a second (Portugal and Poland) or even third round (Ireland). These results are validated and approved unanimously by the audience.

Yesterday, 10 candidates were running for the Presidium elections. All candidates presented themselves shortly to the audience (see electoral statements attached to the Executive board report of November 15th, 2017 published under <http://www.aeht.eu/en/meetings-and-reports>).

First, the Executive board proceeded to the election of a new President. As there was only one candidate, Remco Koerts from the Netherlands was elected. The General Assembly validates the election of Remco Koerts as AEHT President.

According to Article 12 of the statutes, the fifth Vice-President's seat is automatically allocated to the outgoing President of the Association if he / she is re-elected as member of the Executive Board. Ana Paula Pais is thus automatically elected Vice-President.

The 19 National Representatives entitled to vote then proceeded to a secret ballot to assign the remaining seats within the new Presidium. Each elector had to give four votes. 76 votes were expressed in total.

Were elected as Vice-Presidents :

Neeme Rand - Estonia with 16 votes

Michel Lanners - Luxembourg with 14 votes

Nuria Montmany - Spain with 12 votes

Ray Cullen - Ireland with 9 votes

Not elected were :

Sanne Huygens - Belgium : 8 votes

Boguslawa Pienkowska - Poland : 8 votes

Aysegul Yesildaglar - United Kingdom: 7 votes

Marta Gyömbér - Hungary : 2 votes.

The election results are approved by the General Assembly.

Remco Koerts thanks the audience for the trust they are willing to put in him and his new team made up of experienced members as well as newcomers with interesting competences. He is looking forward to a fruitful collaboration. Follows a presentation of all members of the new Presidium.

## • **Date of next General Assembly**

The next General Assembly will be held on November 15th, 2018 during the next Annual Conference in Leeuwarden.

Diekirch, January 18<sup>th</sup>, 2018



Remco KOERTS  
AEHT President



Nadine SCHINTGEN  
AEHT General Secretary  
and Rapporteur

Proofreading by Graça Neto (Escola de  
Hotelaria e Turismo de Coimbra)

# ATTACHMENTS:

## 1. Balance sheet 2016

Document émis électroniquement

### Registre de Commerce et des Sociétés

Numéro RCS : F972  
Référence de dépôt : L170234936  
Déposé et enregistré le 30/11/2017

### Association Européenne des Ecoles d'Hôtellerie et de Tourisme

a.s.b.l.  
Rue Joseph Merten  
L-9257 Diekirch

R.C.S. Luxembourg : F 972  
Date de constitution : 06/10/2000

### BILAN

	<u>31/12/2016</u>	en EUR	<u>31/12/2015</u>
<b>ACTIF</b>			
Marques	900.00		900.00
Boutique AEHT / AEHT shop	9,846.77		7,537.00
Cotisations à recevoir / Membership fees due	42,161.87		23,851.39
Cotisations douteuses / Doubtful memb. Fees	-20,000.00		-20,000.00
Créance CCSS (Receiv.)	763.52		764.20
Comptes financiers / Bank accounts	87,567.80		103,102.63
	<b>121,239.96</b>		<b>116,155.22</b>
<b>PASSIF</b>			
Réserves / Reserves	155,474.90		155,474.90
Résultats reportés / Retained earnings	-97,043.12		-77,500.13
Résultats de l'année	28,509.89		-19,542.99
Dettes RTS/CCSS/Autres / Debts	6,811.95		8,114.43
Dettes fournisseurs / Suppliers debts	6,830.44		31,929.01
Provision Subvention à retourner / Provision subsidy to return	0.00		5,000.00
Provision Tournage / Provision shooting	12,680.00		12,680.00
Cotisations à reporter / Deferred contributions	290.00		0.00
Charges à payer / Accrued liabilities	7,685.90		0.00
	<b>121,239.96</b>		<b>116,155.22</b>
	0.00		0.00

## 2. Profit and loss account 2016

Document émis électroniquement

Comptes AEHT 2016.xlsx - Pertes et Profits

### Association Européenne des Ecoles d'Hôtellerie et de Tourisme

a.s.b.l.  
Rue Joseph Merten  
L-9257 Diekirch

#### COMPTE DES PERTES ET PROFITS en EUR

	<u>31/12/2016</u>	<u>31/12/2015</u>
<b>A. Charges</b>		
Variation de stocks / Variations of stock	1,106.27	506.00
Frais et fournitures de bureau / Administrative requisites	1,184.37	807.80
Frais de fonctionnement bureau / Other administrative costs	374.04	994.08
Loyer / Rent	0.00	10,000.00
Entretiens et réparations / Maintenance and repairs	0.00	0.00
Website	2,500.00	2,500.00
Charges financières / Financial charges	471.29	557.08
Honoraires comptabilité Fiduciaire / Accounting fees Fiduciary	6,284.66	5,599.22
Honoraires informatique / IT Services and programming	0.00	0.00
Honoraires traduction / Translation fees	985.62	1,214.64
Honoraires tournage Conférence / Shooting conference fees	0.00	13,180.00
Honoraires autres / Other	140.09	370.00
Assurances / Insurance	186.32	259.91
Cadeaux-Brochures-Plaquettes / Gifts-Brochures-Plaquettes	419.01	1,131.60
Frais de voyages et déplacements-Inscriptions / Travelling costs-Registration	32,214.84	33,304.98
Frais postaux et télécommunications / Postal and telecommunication costs	1,693.09	3,393.54
Rémunérations / Salaries	72,088.15	75,362.93
Charges sociales / Employer's social security contributions	10,008.48	11,325.19
Subventions accordées / Grants	9,570.00	12,220.00
Droits d'enregistrement et de timbre / Registration fees, stamp..	0.00	0.00
Bénéfice de l'exercice / Profit of the fiscal year	28,509.89	
	<b>167,736.12</b>	<b>172,726.97</b>
<b>B. Produits</b>		
Cotisations / Membership fees	105,120.83	97,347.50
Subventions-Sponsoring / Grants	62,575.40	55,051.60
Publicité / Advertising	0.00	0.00
Produits financiers / Interest	39.89	784.88
Perte de l'exercice / Loss of the fiscal year	0.00	19,542.99
	<b>167,736.12</b>	<b>172,726.97</b>
	0.00	0.00