

**MINUTES OF THE GENERAL ASSEMBLY
HELD ON NOVEMBER 15th, 2018 IN LEEUWARDEN (NL)**



PARTIAL VIEW OF THE GENERAL ASSEMBLY IN LEEUWARDEN

Attendance

Country	AEHT code	Name of school / organisation	City	Director/ Substitute first name	Director/ Substitute family name
Austria	A02	TOURISMUSSCHULEN AM WILDEN KAISER	ST. JOHANN / TIROL	Anita	AUFSCHNAITER
Austria	A03	ZILLERTALER TOURISMUSSCHULEN	ZELL AM ZILLER		GREDLER
Austria	A04	TOURISMUSSCHULEN BAD LEONFELDEN	BAD LEONFELDEN	Herbert	PANHOLZER
Austria	A07	TOURISMUSSCHULEN SEMMERING	SEMMERING	Gerald	HABERL
Croatia	CR01	TOURISTICKO - UGOSTITELJSKA SKOLA	SPLIT	Ivo	BILIC
Croatia	CR04	HOTELIJERSKO-TURISTIČKA ŠKOLA OPATIJA	OPATIJA	Ksenija	BELJAN
Croatia	CR06	TURISTICKO UGOSTITELJSKA SKOLA "ANTONA STIFANICA"	POREC	Vesna	BARANASIC
Croatia	CR10	SKOLA ZA TURIZAM, UGOSTITELJSTVO I TRGOVINU PULA	PULA KANDLEROVA	Orhideja	PETKOVIC
Croatia	CR11	HOTELIJERSKO TURISTICKA SKOLA U ZAGREBU	ZAGREB	Marija	RASAN-KRIZANAC
Croatia	CR12	TOURISM AND CATERING SCHOOL DUBROVNIK	DUBROVNIK	Antun	PERUSINA
Croatia	CR16	TURISTICKO-UGOSTITELJSKA SKOLA	SIBENIK	Senka	DODIG
Croatia	CR27	GOSPODARSKA SKOLA VARAZDIN	VARAZDIN	Katica	KALOGJERA NOVAK
Estonia	EE01	KURESSAARE AMETIKOOL/REGIONAL TRAINING CENTRE	KURESSAARE	Neeme	RAND
France	F03	LYCEE DES METIERS D'HÔTELLERIE ET DE TOURISME SAINT QUENTIN EN YVELINES	GUYANCOURT CEDEX	Patricia	BRUN (F104)
France	F104	CFA TRAJECTOIRE	GUYANCOURT	Patricia	BRUN
Hungary	H07	SZEGEDI SZAKKÉPZÉSI CENTRUM KRÚDY GYULA KERESKEDELMI, VENDÉGLÁTÓIPARI ÉS TURISZTIKAI SZAKGIMNÁZIUMA ÉS SZAKKÖZÉPISKOLÁJA	SZEGED	Márta	GYÖMBÉR
Ireland	IRL01	WATERFORD INSTITUTE OF TECHNOLOGY	WATERFORD	Ray	CULLEN
Italy	I02	IIS "A. PANZINI"	SENIGALLIA (AN)	Sergio	LOMBARDI
Italy	I07	I.P.S.E.O.A. 'TONINO GUERRA'	CERVIA (RA)	GIORGIO	BRUNET
Italy	I12	IPSEOA "GIROLAMO VARNELLI"	CINGOLI (MC)	Maria Rosella	BITTI
Italy	I48	IIS "BARTOLOMEO SCAPPI"	CASTEL SAN PIETRO TERME (BO)	Vincenzo	MANGANARO
Italy	I135	IS "GIOVANNI FALCONE"	GALLARATE (VA)	Silvano	GOMARASCHI
Italy	I154	IIS "V. CROCETTI & V. CERULLI"	GIULIANOVA (TE)	Luigi	VALENTINI
Italy	I177	I.I.S. "CELSO ULPANI" - IPSSEOA	ASCOLI PICENO	Maria Rosella	CECI
Italy	I178	ISTITUTO ISTRUZIONE SECONDARIA SUPERIORE "CARLO URBANI"	PORTO SANT'ELPIDIO (FM)	Rosella	PACE
Latvia	LV01	RIGA TECHNICAL SCHOOL OF TOURISM AND CREATIVE INDUSTRY	RIGA	Silva	OZOLINA
Lithuania	LT01	VILNIUS TOURISM AND COMMERCE SCHOOL	VILNIUS	Birute	STASIUNIENE
Lithuania	LT03	KAUNO MAISTO PRAMONES IR PREKYBOS MOKYOMO CENTRAS	KAUNAS	Alvydas Pranas	GREVAS
Lithuania	LT05	KLAIPEDA TOURISM SCHOOL	KLAIPEDA	Audrius	KURLAVICIUS
Luxembourg	AEHT-03	AEHT HEAD OFFICE	DIEKIRCH	Nadine	SCHINTGEN

Country	AEHT code	Name of school / organisation	City	Director/ Substitute first name	Director/ Substitute family name
Luxembourg	L01	ECOLE D'HOTELLERIE ET DE TOURISME DU LUXEMBOURG	DIEKIRCH	Michel	LANNERS
Northern Macedonia	MK01	PUBLIC SECONDARY SCHOOL FOR CATERING, TOURISM AND HOTEL SERVICES "LAZAR TANEV"	SKOPJE	Zoran	NIKOLOVSKI
Portugal	P01	ESCOLA DE HOTELARIA E TURISMO DO PORTO	OPORTO	Elisabete	MENDES
Portugal	P02	ESCOLA DE HOTELARIA E TURISMO DE LISBOA	LISBOA	Paulo	BAPTISTA
Portugal	P03	ESCOLA DE HOTELARIA E TURISMO DO ALGARVE	FARO	Paula	VICENTE
Portugal	P04	ESCOLA DE HOTELARIA E TURISMO DO ESTORIL	ESTORIL	Rui	SANTOS
Portugal	P05	ESCOLA DE HOTELARIA E TURISMO DE COIMBRA	COIMBRA	Paulo	MORAIS VAZ
Portugal	P07	ESCOLA DE FORMACAO TURISTICA E HOTELEIRA	PONTA DELGADA / ACORES	Maria da Graça	TEIXEIRA
Portugal	P08	ESCOLA PROFISSIONAL DA PRAIA DA VITORIA	PRAIA DA VITORIA	Borges	DOMINGOS
Portugal	P09	TOURISMO DE PORTUGAL, I.P.	LISBOA	Ana Paula	PAIS
Portugal	P11	ESCOLA DE HOTELARIA E TURISMO DO DOURO - LAMEGO - TURISMO DE PORTUGAL	LAMEGO	Paulo	MORAIS VAZ
Portugal	P12	EFTA-Escola de Formação Profissional em Turismo de Aveiro	AVEIRO	Manuel	TORRAO
Portugal	P14	ESCOLA PROFISSIONAL DE HOTELARIA DE FATIMA	FATIMA	Carina	OLIVEIRA
Russia	RUS01	PETROVSKY COLLEGE	ST PETERSBOURG	Olga	VAKHMANOVA
Russia	RUS12	Romanovskiy College of Hospitality	SIMFEROPOL, CRIMEA	Anna	VOLKOVA
Serbia	SRB02	THE COLLEGE OF HOTEL MANAGEMENT	BELGRADE	Milena	VUKIC
Slovenia	SLO01	BLAD VOCATIONAL COLLEGE	BLAD	Peter	MIHELIC
Slovenia	SLO02	COLLEGE OF HOSPITALITY AND TOURISM MARIBOR	MARIBOR	Helena	CVIKL
Spain	E04	JESUITES SARRIA-ESCOLA SUPERIOR D'HOSTALERIA I TURISME SANT IGNASI	BARCELONA	Nuria	Montmany
Spain	E23	CETT - SCHOOL FOR TOURISM; HOSPITALITY AND GASTRONOMY / UNIVERSITY OF BARCELONA	BARCELONA	Nan	FERRERES
United Kingdom	GB18	DOCKLANDS ACADEMY LONDON	LONDON	Aysegul	YESILDAGLAR

GUEST SPEAKER

Country	AEHT code	Name of school / organisation	City	Director/ Substitute first name	Director/ Substitute family name
United States	US004-PROF	STR /SHARE Education Center		Steve	HOOD

1. Welcome address

The meeting began with a welcome address by the President Remco Koerts and adoption of the agenda by the meeting.

2. Approval of the minutes of the previous meeting (Ostend, November 16th, 2017)

The above-mentioned minutes had been published on the AEHT website www.aeht.eu and were approved unanimously by the assembly.

3. Report from the President (Remco KOERTS)

New approaches, procedures and content have been introduced by the current Presidium:

For AEHT major events, designation of a coordinator. Murray Cooper, Academic Head at Docklands Academy, agreed to supervise the organization of AEHT Youth parliaments and would present his ideas at the General Assembly.

For the Higher Education Group (HEG), relaunching of the HEG seminars initiated by Adolf Steindl and Jürgen Clausen; the latter was attending this Assembly as auditor of the AEHT accounts and was applauded by the meeting.

Regarding the AEHT Annual Conference, packages have to be restructured and prices limited. The Presidium would set out a range of prices per hotel category, which may not be exceeded by organizers and any suggestions from the National Representatives would be most welcome. The final price grid would be included in the conference guidelines.

A stronger cooperation and exchange of knowledge between National Representatives would be fostered by Ana Paula Pais via group discussions.

The introduction of an "Academic Programme" for Directors (and teachers) during the Annual Conference would be implemented by Michel Lanners (with the assistance of Nuria Montmany)

4. Reports from the Vice-Presidents

- ***Report on AEHT IT services and on the use of Office 365 within the AEHT (Neeme RAND)***

Introduction of Office 365:

To avoid any confusion, the introduction of Office 365 as an AEHT management tool had to be carried out in 3 phases; first at the Presidium level, secondly at the Executive Board level and finally at membership level.

Web page:

To make the AEHT Internet site more attractive and efficient, all events would in the future always be highlighted by a special banner.

Registration platform:

To provide a better service to our member schools, the date for the roll-out of the registration platform had been brought forward; the platform would be redesigned during the first two months of 2019 and should be operational during March. The AEHT webmaster was working closely with the organizing team of the next Annual Conference make sure that this new deadline was adhered to.

• ***Report on the reorganization of the Higher Education area within the AEHT and improvement of internal communications within the AEHT (Nuria MONTMANY)***

Initially the AEHT focused on activities mainly for schools carrying out vocational training but decided some years ago to expand them to include institutions of Higher Education (level 5 and above). The Higher Education Group (HEG), a think-tank founded by the late Adolf Steindl and by Jürgen Clausen was born! It was dedicated to promoting and developing closer contacts between AEHT members offering Education and Training from level 5 and above.

Nuria Montmany and Paulo Vaz believed that additional value could be brought to the work that has been done thus far. So far 7 HEG seminars have been organized in the following locations:

- Chur 2010 -1st edition: 15 attendees
- Athlone 2011: 17 attendees
- Saarbrücken 2012: 11 attendees
- Poděbrady 2013: 18 attendees
- Zell am Ziller 2014: 22 attendees
- Riga 2015: 16 attendees
- Kuopio 2016: 11 attendees

A more dynamic and proactive HEG, debating and sharing good practice, experience and challenges and through attracting a new type of members and sponsors, should be created and its events should be renamed 'Executive Seminar on Hotel Management and Tourism'

The Organisational Plan for the coming years:

- building a database and a communication flowchart on 'who's who' in the AEHT with higher level education courses (5/6/7); more than 50% of the AEHT membership (207 schools) offer such courses, but so far we have no detailed information, such as the subjects taught etc.
- conducting a survey on the different collaborative schemes /cooperation with universities and other higher education entities: protocols, shared objectives, areas of cooperation and work, studies, etc.
- developing study groups related to Higher Education programmes that would focus on different areas e.g. Hospitality, Catering, Tourism, Tourist Information, etc.
- setting up lines of communication and approaching other institutions (AEHT members or others!).
- creating a sharing system within the AEHT of case studies, good practice and experience related to education and training at a higher level.

As AEHT activities were usually focussed on students, Paulo Vaz and Rui Santos suggested that these seminars should be orientated mainly to teachers and trainers (in order to help them acquire more knowledge about innovations in teaching and teacher training). They were currently identifying schools offering Bachelor degree and above (post-secondary level), that would be contacted by them shortly. Any interested member would be welcome to join.

The next seminar was scheduled to be held in Portugal in late March 2019. The objectives of this edition were:

- to present and share good practice in the use of simulators and gaming in teaching and training for Tourism, Hospitality and F&B Management;
- to present and share benchmarking experiences and software solutions.

The AEHT was looking for schools able to organize the HEG seminar in 2020 and 2021.

- ***Report on the introduction of an ‘Academic Programme’ for directors (and teachers) at Annual Conferences (Michel LANNERS)***

In order to make the AEHT Annual Conference more attractive to directors and to ensure a larger attendance at our General Assembly, the Presidium had decided to set up an ‘academic programme’ for them. Directors needed different incentives and had less time to attend the Annual Conference. In that respect, a package for a shorter stay had already been agreed upon and good keynote speakers would be hired. As a first trial, the previous day at the Executive board meeting, Steve Hood, Senior Vice President of Research at STR and Founding Director of the SHARE Center (‘Supporting Hotel-related Academic Research and Education), had given the National Representatives an overview on ‘Hospitality and Tourism Trends’. Several issues for a future academic programme had emerged from this first presentation: ‘How to make the best use of data in the hospitality field? How to teach for change? etc. The main aim of this trial consisted of launching a working group to develop a more ambitious programme. Several National Representatives had already expressed their willingness to contribute. To give directors present a small foretaste of such a preliminary academic programme, Steve Hood would make another presentation at the end of the present General Assembly.

- ***Report on professional partnerships and on the organization of competitions at Annual Conferences (Ray CULLEN)***

Professional Partners:

Ray Cullen had been mandated to develop the pool of professional partners of the AEHT. Currently, the AEHT has 9 Privileged Professional Partners (PPP), including a new one, the STR, where Steve Hood is Senior Vice President of Research. In the past, there were 15 more professional partners, of which eight had been contacted by Ray Cullen. The common characteristic of all the partners was that they worked with the hospitality and/or culinary sector. Ray Cullen had reviewed the packages on offer and had replaced them with the following 3 new categories:

- Sponsorship (annual contribution up to €5000.00 to the AEHT)
- Privileged Partners (annual contribution of € 1,500.00)
- Commercial partners, whose participation was limited to conference only (probably an annual contribution of €350.00)

Only companies that gave value to the AEHT and paid their contribution would be accepted. They may themselves take advantage of the opportunity to showcase their products and services at our Annual Conferences at the new partners platform/AEHT village. Sanne Huytens, the Belgian National Representative, had suggested during the Executive board meeting that we contact PURATOS, a producer of innovative products & solutions for bakery, pastry and chocolate-making with Headquarters in Belgium and 58 innovations on their account – and knowledge centres all over the world.

National Representatives were invited to help Ray Cullen to identify new potential partners in their countries. Aysegul Yesildaglar asked for an official presentation letter to make it easier for them to invite new schools and partners to join the AEHT.

WorldSkills:

Ray Cullen and Remco Koerts had met with the officers of WorldSkills and envisaged exchanging reciprocally independent judges for their competitions. Progress reports would follow.

- ***Report on the coordination of the AEHT National Representatives network and on teacher observation periods (Ana Paula PAIS)***

Ana Paula Pais' responsibility was to work together with National Representatives that represent the pool of schools of their respective countries. She had launched a survey amongst National Representatives to get a more in-depth picture of the changes in the national educational systems, their challenges and trends in order to successfully develop a strategy for the AEHT to face these challenges together.

She identified some future trends and common challenges, including funding cuts, lack of professionals in the sector as well as a lack of students, digitisation of the learning process, etc. that will inform a new approach in 2019, including:

1. updating data & information (e.g. on national training systems)
2. sharing trends in education and tourism (via our internet site) (e.g. immersive room (fully equipped classroom) to provide interactive training as available at DAL and that could be used to connect AEHT member schools and attract HE schools)
3. signing agreements and cooperating with national networks and associations (e.g. within projects). The AEHT should work more closely with the sector as well as the professional associations
4. attending one event per country to present the AEHT (e.g. Fair del Turismo organized by RENAIA). AEHT officers should attend national network meetings to connect with schools, go to professional fairs & trade markets, attend international exhibitions.
5. inviting 3 potential member schools per country to the annual conferences (special 3-day package)
6. launching an AEHT Academy
7. launching an AEHT Start up competition
8. sharing online documents.

5. Report on membership applications, resignations and exclusions (Nadine SCHINTGEN)

In the absence of Klaus Enengl, who could not attend the meeting for health reasons, Nadine Schintgen presented the situation of the AEHT membership.

- ***Situation of the AEHT membership:***

Future exclusions

The schools listed in the table below risk exclusion for non-payment of their membership fees for 2 years, if they do not pay by the end of 2018. There are 11 schools at risk for 2018, which is less than last year:

AEHT CODE	NAME - TOWN	SUM DUE
B24	DE PANNE	2 x €290, -
CR17	ROVINJ	2 x €290, -
DK01	AALBORG	2 x €290, -
F76	SAINT CHELY D'APCHER	2 x €290, -
F87	DARDILLY	2 x €290, -
H01	BUDAPEST	2 x €290, -

AEHT CODE	NAME - TOWN	SUM DUE
H13	DABAS	2 x €290, -
I174	MONFALCONE	2 x €290, -
I85	CASTELVETRANO	2 x €290, -
I87	I87 MESSINA	2 x €290, -
SRB06	NOVI BEOGRAD	

Exclusions:

The following schools had already been excluded in 2018:

- E22 MARBELLA
- I133 ALTAMURA
- I158 CASTEL VOLTURNO
- I40 SAN GIOVANNI ROTONDO
- I58 CALTANISSETTA
- M02 SAN GILJAN
- PL02 POZNAN
- TR41 KAS/ANTALYA
- TR99-IND MR HASAN EVRIM ARICI

Helena Cvikl asked that all National Representatives be informed before any exclusions, as it is their duty to make sustained efforts to keep all members in the Association. Remco Koerts explained that this is already done by the AEHT treasurer.

The meeting then proceeded to vote on excluding all these schools if they do not pay their dues by the end of the year. The proposal was carried by a majority of votes.

Outstanding payments:

The second list included the schools that have not paid for 2018, which is shorter than in 2017:

AEHT CODE	NAME - TOWN
B18	KOKSIJDE
B32	KORTRIJK
CR13	ZAGREB
CR24	ZADAR
E17	ALMERIA
E20	BARCELONA
F41	VILLERS-LES-NANCY
F106	GUÉRANDE
FIN03	KUOPIO
GB18	LONDON
I107	SALSOMAGGIORE TERME
I108-PROF	SENIGALLIA
I112	SAN PELLEGRINO TERME
I16	SANTA CESAREA TERME
I168	BRINDISI
I173	CECCANO
I180	GIARRE

AEHT CODE	NAME - TOWN
I181	GENOVA
I52	BARDOLINO
I98	MARGHERITA DI SAVOIA
I997-IND	Individual member from SENIGALLIA
IRL10	LIMERICK
MK06	KRUSEVO
NL29	EINDHOVEN
P11	LAMEGO
P15	COLARES
PK01-OBS	FAISALABAD
PL19	GLIWICE
RUS09	CHERKESSK
RUS11	ARTEM
S63	SOLLENTUNA
S64	GOTHENBURG
SRB07	VRNJACKA BANJA
TR17	ANKARA
TR43	BALCOVA-IZMIR

(Please note that some of these institutions may already have paid by the time these minutes are published)

Some schools might not have paid, because they had not received the invoice from AEHT due to wrong details in the database. Formerly, it was the duty of the AEHT secretariat to keep this information updated in the membership list, but with the development of our membership this task had to be delegated to all member organisations, who should periodically check and, if necessary, update their data in the association's database.

Resignations:

The third table listed the 10 schools that had resigned.

AEHT CODE	NAME - TOWN
F16	LA ROCHELLE
F101	MORLAAS
F107	METZ
FIN10	LAHTI
I152	CANOSA DI PUGLIA
I166	PISA
IRL02	GALWAY
IRL11	DUNDALK NB.: Meanwhile, this school has promised Ray Cullen, Nat. Rep. of Ireland, to stay member of the AEHT.
S55	KALMAR
TR11	ISTANBUL

According to Murray Cooper all schools that resign should give a reason why they leave the association, and this should be formalized.

New members:

Nadine Schintgen welcomed the new member schools listed in this final table:

AEHT CODE	NAME - TOWN	PAYMENT RECEIVED
I182	POLIGNANO A MARE	YES
I183	VELLETRI YES	YES
I184	TERMOLI YES	YES
I15	RECOARO TERME	YES
I106	ROMA (RE-ENTRY)	YES
UKR07	CHERNIVTSI	YES
CY04	PARALIMNI	YES
CY05	LIMASSOL	YES
A09	KREMS	YES
I185	VAIRANO PATENORA (CE)	NO
RUS12	SIMFEROPOL, CRIMEA	NO
UZ01-OBS	SAMARKAND	NO
UZ02-OBS	TASHKENT	NO
UZ03-OBS	TASHKENT	NO
F108	DINARD	YES
NL36	HAARLEM	NO
P18	MOITA	NO
I140	VARESE (RE-ENTRY)	YES
F994-IND	MRS. PELLIGRINO	NO
TR50	MALTEPE	NO

The meeting voted to accept all these newcomers to our Association.

6. 2017 report from the Auditors and appointment of Auditors for 2017 (Jürgen Clausen)

The AEHT's account books were kept by 'AMS - Alpha Management Services', an accounting firm in Luxembourg. The external auditors, Danielle Snauwaert and Jürgen Clausen, had met on July 3rd, 2018 with General Secretary Nadine Schintgen and the accountant Réjane Debru to check the AEHT's accounts for the 2017 financial year (see attached balance sheet and 2017 profit and loss account).

The auditors reported that Nadine Schintgen and Réjane Debru had been able to provide all requested clarifications, enabling the auditors to confirm that the account books were well kept. Although the AEHT's accounts were well kept, the financial reserves were low, since they were reduced by some 20.000 EUR in one year between 2016 and 2017.

In the light of these considerations the Assembly unanimously approved the 2017 accounts. The mandate of the two auditors was renewed for 2018.

7. Discharge for the members of the Presidium

The discharge for members of the Presidium for the financial year 2017 was agreed by unanimous vote. The President thanked the meeting for the confidence placed in his team.

8. Budget for 2019 (Ana Paula Pais)

The AEHT budget for 2019 presented by Vice-President Ana Paula Pais is attached to this report. Figures for the coming year did not show significant changes in comparison with previous years. However, to maintain a balanced budget, the AEHT needed more Privileged Professional Partners. There were packages available for them ranging from 1,500 to 5,000 EUR per year.

9. 2019 Annual Conference in Split (HR) (Ivo BILIC & his organizing team)

The 32nd AEHT Annual conference would be held from November 11th to November 16th, 2019 in Split, a marvellous town located on the Adriatic coast in central Dalmatia on the Split (Marjan) peninsula. It is the second largest city in Croatia and famous for its old town listed as UNESCO World Heritage site, and especially for the Roman Emperor Diocletian's Palace from the turn of the 4th century AD.

The 2019 Annual conference organizing team from the Tourism and Catering School in Split would be headed by Ivo Bilic and comprises:

- Slaven SKRABIC in charge of Tourism competitions;
- Dagrán TODOROVIC responsible for gastronomy competitions;
- Andrea BILANDZIC & Miranda MATKOVIC leading the Marketing & events department;
- Andrija KRISTIC heading the IT department;
- Raseljka DUKA in charge of the protocol.

Their aim was to organize the conference in a single venue, ideally at the hotel Le Méridien Lav situated 8 km south of Split in Podstrana on the Dalmatian Coast. There are good connections to the old town as well as to the airport. The hotel would provide single, double, triple and even quadruple rooms. Registration fees would not exceed last years' average fees.

It was very easy to reach Split. Delegations may arrive by:

- Land, sea or air - any of these options was a good way to get to Split.
- Rail connections offered direct or transfer connections with almost all European countries.
- Croatian highways, whether you travel by bus or your own car, were newly built, fast and modern.
- Its shores were open the whole year via a ferry service from Italy.
- There were 9 international airports across the country which are connected with major European cities

You may find more travel information at:

- <https://croatia.hr/how-to-arrive>
- <https://www.croatiaairlines.com>
- <https://www.jadrolinija.hr/ferry-croatia>
- <http://www.promet-split.hr/en/>

The programme had not yet been finalized, but would in its broad outlines remain similar to those of previous years:

Framework Conference Programme			
Day	Time	Activites	Location
Monday, 11/11/2019			
	8.00 - 18.00	Arrival	Central train/bus station
	19.00	Dinner	Hotel
	21.00	Meeting of the Judges	Hotel
Tuesday, 12/11/2019			
	7.00 - 9.30	Breakfast	Hotel
	10.00 - 11.15	Opening Ceremony	HNK-Theater
	11.15 - 11.45	Millenium photo	In front of the HNK Theater
	12.00-	Lunch	Hotel
	13.00 -	Briefing part 1	Hotel
	15.00 -	Briefing part 2	Hotel
	19.00 -	Dinner	Hotel
Wednesday, 13/11/2019			
	7.00 - 9.30	Breakfast	Hotel
	8.30 - 17.00	Competitions	Hotel
	8.30 - 17.00	Social programme	
	10.00 - 13.00	Meeting of Executive Board	Hotel
	12.00 -	Lunch	Hotel
	14.00-17.00	Programme	
	19.00	Dinner	Hotel
	21.00-24.00	Party	Hotel
Thursday, 14/11/2019			
	7.00 - 9.30	Breakfast	Hotel
	8.30 - 17.00	Competitions	Hotel
	8.30 - 17.00	Social Programme	
	10.00 - 13.00	General Assembly	Hotel
	12.00 - 15.00	Lunch	Hotel
	14.00 - 16.00	Programme	
	19.00	Dinner	Hotel
	21.00-24.00	Party	Hotel
Friday, 15/11/2019			
	7.00-8.30	Breakfast	Hotel
	8.30 - 16.00	Excursion	
	19.00	Gala dinner	Hotel
	21:00	Price giving and Closing ceremony	Hotel
	23:00	After Party	Hotel

For more information, please visit our web page www.aeht2019.hr or contact the organizing school at: ured@tus-st.hr .

You are all very welcome to join us in Split.

10. Christmas in Europe event 2019 in Barcelona (Jordi Xavier Romero)

Jordi Xavier Romero presented the 2019 edition of the Christmas in Europe event. The event would be held at the organizing school in a 123-year-old majestic building, which is the biggest building in Barcelona after the Football Stadium, and may welcome 24 delegations to showcase their cultural and gastronomic traditions related to Christmas. The hosting school would foster the interaction between local and foreign students.

Below is the draft program of the event, which is broadly similar to the programme of previous years:



SUNDAY | 1st December 2019

Transfer from the airport and railway station to hotels. Accommodation

Informal welcome dinner

Team building activities



MONDAY | 2nd December 2019

Breakfast at hotels

Christmas meeting | General briefing

Exposition hall and school stands set up

Lunch time

Departure from school to City Hall of Sarrià for Christmas parade

Parade along Sarrià old town

Return to School and Great opening exhibition with all participant schools

Dinner buffet at Escola Superior d'Hostaleria i Turisme Sant Ignasi

Team building activities



WEDNESDAY | 4th December 2019

Breakfast at hotels

General exhibition with several activities

Lunch and assessment session

Dinner - European buffet



THURSDAY | 5th December 2019

Breakfast at hotels

Removal of stands from the exposition hall

Lunch time

Barcelona Christmas | Students - Treasure hunting in the Gothic Quarter

Teachers/Staff - Barcelona Tourism presentations

Guided tour in mixed groups

Christmas Cultural Performances at School

Gala Dinner at Escola Superior d'Hostaleria i Turisme Sant Ignasi



FRIDAY | 6th December 2019

Breakfast at hotels

Departures. Transfer to airport and railway station

More information may be found in due course at:
http://eshtsantignasi.info/christmas_barcelona_2019 .

11. Calendar of events for 2019

Several schools presented their events for 2019, listed in the calendar of events below. More details would be sent out to all members by the AEHT Head Office on reception of information from the organizers. All event documents would also be posted on the AEHT website www.aeht.eu.

<i>Calendar of Events for 2019</i>	
MARCH	EVENT
March 11th - 15th	Catalan Wines: International Week, Barcelona (ES)
March 13th - 15th	International competition 'IL PIATTO VERDE 2019' on the topic 'Le Erbe del Sorriso' (Herbs for a Smile), Riolo Terme (Ravenna) (IT)
March 20th - 23rd	5 th edition of the Fish & Cooking festival, a cooking and cocktail competition & workshops, Aveiro (PT) (biannual event)
Late March	8 th edition of the HEG seminar for teachers and directors (for EQF level 5 and above), Oporto (PT)
APRIL	
April 2nd-4th	14 th Bartender G&T Competition 2018 - topic: Cocktails & Art, Bled (SI)
April 8th - 11th	21 st edition of the Bartolomeo Scappi International Competition (bar, barista sommelier, pastry, cooking, oenogastronomic exhibition competitions), Castel San Pietro Terme (IT)
End April	AEHT Youth Parliament, London (UK)
SEPTEMBER	
September	Seminar for the WSET® (Wine and Spirit Education Trust) Levels 2 and 3 Awards in Wines and Spirits, Maribor (SI)
NOVEMBER	
November 11th - 16th	32 nd AEHT Annual Conference, Split (HR)
DECEMBER	
December 1st - 6th	28 th Christmas in Europe, Barcelona (ES)

During the Catalan Wines International Week in Barcelona (ES), the Escola Superior d'Hostaleria i Turisme Jesuïtes Sarrià - Sant Ignasi may host 12-15 participants. Registration fees, which cover a number of food and wine tastings, would be around 700-800 EUR/pers. More information may be found at <http://eshsantignasi.info> (NB.: Unfortunately, this seminar had meanwhile to be cancelled for lack of participants).

The 21st edition of the Bartolomeo Scappi International Competition would be held from 8th to 11th April in Castel San Pietro Terme, some 20 km from Bologna and therefore easily accessible; there are a lot of low-cost airlines flying to Bologna. There would probably be a barista competition added to the traditional categories of competitions. 22 schools may be hosted, and participation was free of charge for 2 teachers and 2 students per school, as they had a sponsor to pay for participants' accommodation, transfer to and from the airport as well as meals. Next month, information and registration form would be sent out via the AEHT Head Office.

In September 2019 Maribor, famous for its vineyards in the city, would organise the seminar for the WSET® (Wine and Spirit Education Trust) Level 2 and 3 Awards in Wines and Spirits, which ends in a written test (for teachers and students) giving access to an international WSET certification. Registration fees would be around 700 EUR per person, certificate included, which, according to Helena Cvikl, was a real bargain for a WSET certification.

- ***AEHT Youth Parliament (Murray COOPER)***

Main aim:

The main aim was to make the Youth Parliament (YP) a formal part of the AEHT.

Background.

Klaus was the father of the YP. He launched the initiative in 2009. So far, there had been five editions. Murray Cooper of Dockland Academy London ran it in 2015 in his city and hosted 25 youngsters from 8 countries. During 3 days of debates, they had the chance to use some committee rooms at the UK Parliament. All in all, it was a very fruitful experience for all stakeholders.

The aims and objectives of the YP:

The event focused on following aims and objectives:

- acquisition of knowledge of travel and tourism and hospitality;
- skills development including soft skills;
- networking and cultural exchange (learning from each other);
- new aim: Murray suggested including at least one student in the decision-making process (who should also be member of the committees of the AEHT).

The Student President:

During the parliament a Student President would be elected, who would enjoy privileges and would have to assume certain tasks, e.g. he/ she would have to make a speech at the opening ceremony at the annual conference and may enjoy the conference masterclasses.

Duties of the YP supervisor:

Murray Cooper would take over the task of the YP supervisor, whose duties would be:

- updating the guidelines;
- recruiting host schools;
- guiding and training;
- moderating or delivering: if the host school had the feeling that it was not competent to carry out the moderation, then Murray would take over, otherwise the organizing school would deliver this without his help;
- reporting to the Presidium/Executive Board/ General Assembly and publishing advertising material on the AEHT website.

Framework of the event:

- attendance: minimum 25 students from 8 countries.
- period: 3 days at the end of April starting in 2019

Parts of the event:

- Day one (Theme 1): debating for or against
- Day two (Theme 2): research and presentation (what they found out about the topic)
- Day two (Theme 2): producing a manifesto and voting on key issues
- Social programme included (there would be a social programme coordinator)
- Election of the Student President, who would make a speech at the up-coming Annual Conference.

One example how the main topic may be divided into different themes:

Main topic: the impact of immigration on the travel & tourism and hospitality industries

Theme 1 - day 1: Did immigration have a positive or negative impact on the travel & tourism and hospitality industries overall?

Theme 2 - day 2: research and presentation on how one news source reported the topic of immigration and what this implied for travel and tourism and hospitality industries;

Theme 3 - day 3: preparation of a manifesto on how to manage immigration in Europe with particular focus on the travel and tourism and hospitality industries.

Costs of the YP:

Accommodation costs would be covered by the contribution of the AEHT of 2000 EUR/event, whereas travel costs had to be borne by students or their school respectively.

Organisers would have to bear the cost of local transportation, leisure activities, food, YP Supervisor costs.

Language skills required:

Level B1 of English was required from students to make sure that they may fully take advantage of the event and that the YP may run smoothly.

Any school interested in organizing the YP should contact the AEHT Head Office or Murray Cooper and Aysegul Yesildaglar from Docklands Academy London.

12. Presentation of the Erasmus project Green Guest (Neeme Rand)

Neeme Rand gave a PowerPoint presentation on the Green Guest Erasmus+ project, supporting the commitment of the hospitality trade towards planet preservation (see below):

A Partnership chosen to fully address the issue!
Un partenariat choisi pour traiter au mieux les enjeux!

- **Five countries , 5 pays:** France, Hungary, Italy, Poland, Estonia
- **7 partners:**
 - VET / **enseignement professionnel** : AMETIKOOL , GIP FCIP CAEN-Normandie (leader), NET from Padova
 - A University of Technology: Szent István University Budapest
 - 2 Hospitality Trade organisations: **associations professionnelles d'entreprises** , AJA Jesolo, Les Petits Plats Dans les Grands, Normandie
 - An IT company, **une entreprise de technologies de l'information** Mosqito from LODZ

GOALS Objectifs

- **Create learning tools, level 3/4 EQF**
- **Produire des outils d'apprentissage, niveau 3 /4 du Cadre Européen des Qualifications**
- To facilitate the introduction of the topic in blended pathways (internships, elearning, classroom-based teaching)
- **Pour faciliter l'introduction de la thématique dans les parcours de formation mixtes (période de formation en entreprise , elearning , face à face pédagogique)**
- **Promote the commitment of the hospitality trade**
- **Promouvoir l'engagement de l'industrie hôtelière**

Outputs / Productions

- **Two mappings / deux études:**
 - 1/Competence, skills, knowledge existing in VET diplomas
 - 1/ **Mise à plat des connaissances; capacités et compétences dans les diplômes professionnels existants**
 - 2/ Survey on businesses engaged in implementing sustainability
 - 2/ **Enquête sur des entreprises du secteur hôtelier engagées dans la mise en oeuvre du développement durable**

Outputs / Productions

- **A learning toolkit :**
- **Un kit pédagogique:**
- 1 /Case studies and exercise sets
- 1/**Etudes de cas d'entreprises avec exercices**
- 2/A serious game : the Green Quest, Marco Greenhope is applying for work experience at Green Hotel run by Mrs Evergreen
- 2/**Un jeu sérieux: « the Green Quest », Marco Green Hope est candidat à un stage au Green Hotel dont Mrs Evergreen est propriétaire**
- **Tools are available in English and French/ les outils sont disponibles en anglais et français .**



Outputs / Productions

- An educational guide including a learning curriculum
- Un guide pédagogique incluant un référentiel d'apprentissage
- A communication toolkit including a video sketch on the commitment of the hospitality trade
- Un kit de communication incluant un sketch video sur l'engagement du secteur

A one-week transnational training scheme in Italy, May 2019
Un dispositif de formation d'une semaine en Italie, Mai 2019



- The GREEN CHALLENGE:
- Teams of Italian, Estonian French hospitality VET students, trained through Green Guest pathways, compete in a sustainability challenge in Jesolo Italy.
- Des équipes d'apprenants de l'enseignement professionnel hôtelier italien, estonien et français, formés grâce aux outils Green Guest participent à une compétition sur le développement durable

The game was free of charge and Neeme Rand invited the meeting to inform their teachers of the existence of this project and game.

The game and information may be found at:

- <https://greenguest.wordpress.com/>

Try the game:

- <http://greenquest.mosqi.to/en>
- <http://greenquest.mosqi.to/fr/>

13. Presentation of the Cognac Embassy and its projects

Renata Mytnikova of the Cognac Embassy, a PPP of the AEHT, who could not attend the General Assembly to present their special edition marking the 30th Anniversary of the AEHT of their Cognac Encyclopaedia, sent a video which was shown to the meeting. This unique Cognac encyclopaedia presents, in 800 pages, 300 Cognac houses, brands, and XO products and should not be absent from any school library. Moreover, 30 pages are dedicated to the AEHT, its activities and to the career of former AEHT Annual Competition winners who relate their experience and comment on the importance of the AEHT award for their professional career and their personal development.

The book may be consulted, and an order slip filled out at the entrance of the conference room as well as at the AEHT Village where AEHT PPPs were currently exhibiting their products and presenting their services. Schools which buy the encyclopaedia would also receive a free online version for classroom teaching.

14. Presentation on “experiential learning” (Steve Hood, STR Share Center)

‘Experiential learning’ is obviously a popular buzz word in hospitality and tourism education today along with things like ‘industry relevance’ and ‘analytics’. The goal of the STR SHARE Center is to help schools in these areas. This programme started in 2011 and were now over 800 universities and schools involved from over 72 different countries. The goal of the SHARE Center was to provide schools with hospitality and tourism data and related resources, including training programs, student certifications and competitions.

Training programs included titles such as:

- Hotel Math Fundamentals
- Hotel Industry Analytical Foundations
- Property Level Benchmarking with STAR Reports
- How to Conduct a Market Study
- How to Conduct an Event Impact Analysis
- Worldwide Survey of the Hotel Industry
- Hospitality and Tourism Future Trends

There were three different student certifications related to topics such as analytics, improving hotel performance and revenue management. There were various options when it comes to student competitions that could be fine-tuned for utilization at an AEHT event. Hotel and tourism data were also available for research and student projects.

The STR Share Center would be honoured to work more closely with AEHT members and to customize their programmes to meet the needs of AEHT schools. In cooperation with the Board, the Center was inviting schools to be involved in a pilot group to explore ways to work together. They would be meeting early in the year to brainstorm. They would be glad to conduct train-the-trainer sessions for instructors related to the training programs and student certifications. Please let them know if you are interested by contacting Steve Hood (Email: SHood@str.com).

15. Any other business

To conform with the international nomenclature of country codes and for administrative purposes, member codes had been updated since January, e.g. SLO 01 became SI001, CR01 became HR001. Nadine Schintgen asked member schools to check their member code online before registering for an event.

Aysegul Yesildaglar informed the meeting that DAL would always be ready to figure as a host school in any Erasmus projects from other member schools. Do not hesitate to contact her in that regard.

Helena Cvikl highly praised the masterclasses of Robert Bosma, that had made students progress tremendously and go into competitions more confident and relaxed. The AEHT should continue supporting masterclasses as they were really useful for the students. Remco Koerts fully agreed with this opinion.

Hasan Kiliç from the Faculty of Tourism – Eastern Mediterranean University in Famagusta invited the AEHT to organize best practice sessions so that all schools may take advantage of it. He would also welcome the publication of a report with pictures of the winning dishes of the Annual Conference.

Paulo Baptista suggested publishing the details of the winners on the Internet so that they may more easily find a job abroad. The AEHT had to check if this complied with GDPR

16. Date of next General Assembly

The next General Assembly would be held on November 14th, 2019 during the next Annual Conference in Split (HR).

Diekirch, February 28th, 2019



Remco KOERTS
AEHT President



Nadine SCHINTGEN
AEHT General Secretary
and Rapporteur

Proofreading by John Rees Smith

ATTACHMENTS:

1. Balance sheet 2017

AEHT UK Balance Sheet - Prev Year Comparison As of 31 December 2017

	31 Dec 17	31 Dec 16
ASSETS		
Fixed Assets		
21 · Immobilisations incorporelles		
212 · Concessions, brev., licences,..		
2121 · Acquis à titre onéreux		
21214 · Marques et franchises	900.00	900.00
Total 2121 · Acquis à titre onéreux	900.00	900.00
Total 212 · Concessions, brev., licences,..	900.00	900.00
Total 21 · Immobilisations incorporelles	900.00	900.00
2240 · Boutique AEHT		
22407 · Drapeaux 180x120	3 416.04	3 416.04
22401 · Foulards	2 580.60	2 580.60
22402 · Cravates	88.32	88.32
22403 · Drapeaux	144.90	652.05
22404 · Drapeaux 10x15	628.32	628.32
22405 · Plaques	7 275.24	2 232.12
22406 · Kindle	0.00	249.32
Total 2240 · Boutique AEHT	14 133.42	9 846.77
Total Fixed Assets	15 033.42	10 746.77
Other Assets		
40 · Créances s/ vtes et services		
401 · Créances dt val résid. < 1 an		
4013 · Clients douteux ou litigieux	-20 000.00	-20 000.00
Total 401 · Créances dt val résid. < 1 an	-20 000.00	-20 000.00
Total 40 · Créances s/ vtes et services	-20 000.00	-20 000.00
Total Other Assets	-20 000.00	-20 000.00
Current Assets		
Other Current Assets		
42 · Autres créances		
421 · Dont la durée résid. <= 1 an		
4217 · Créances sur CCSS et autres org		
42172 · Mutualité des employeurs	837.51	763.52
Total 4217 · Créances sur CCSS et autr...	837.51	763.52
Total 421 · Dont la durée résid. <= 1 an	837.51	763.52
Total 42 · Autres créances	837.51	763.52
Total Other Current Assets	837.51	763.52
Accounts Receivable		
40110 · Clients	54 666.87	42 161.87
Total Accounts Receivable	54 666.87	42 161.87
Cash at bank and in hand		
51 · Avoirs en banques, caisse..		
513 · Banques		
5131 · Banques comptes courants		
51311 · BIL Dexia cc EUR 8300	10 026.61	14 928.22
51312 · Raiffeisenbank cc EUR	23 245.82	40 108.84
Total 5131 · Banques comptes courants	33 274.43	55 037.06
5132 · Banques comptes à terme		
51321 · Dexia Epargne	31 465.98	32 160.14
51322 · Raiffeisen Epargne	111.96	111.96
Total 5132 · Banques comptes à terme	31 577.94	32 272.10
Total 513 · Banques	64 852.37	87 309.16
514 · Compte chèque postal	258.64	258.64
Total 51 · Avoirs en banques, caisse..	65 111.01	87 567.80

	<u>31 Dec 17</u>	<u>31 Dec 16</u>
Total Cash at bank and in hand	65 111.01	87 567.80
Total Current Assets	120 615.39	130 493.19
Current Liabilities		
Accounts Payable		
441110 · Fournisseurs	-403.55	6 830.44
Total Accounts Payable	-403.55	6 830.44
Other Current Liabilities		
48 · Comptes de régularisation		
488 · Charges à payer	2 277.70	7 685.90
482 · Produits à reporter	0.00	290.00
Total 48 · Comptes de régularisation	2 277.70	7 975.90
Total Other Current Liabilities	2 277.70	7 975.90
Total Current Liabilities	1 874.15	14 806.34
NET CURRENT ASSETS	118 741.24	115 686.85
TOTAL ASSETS LESS CURRENT LIABILITIES	113 774.66	106 433.62
Long Term Liabilities		
1884 · Provision Tournage	12 680.00	12 680.00
46 · Dettes fiscales, dettes env. SS		
461 · Dettes fiscales		
4612 · Administration des Contribution		
46124 · RTS	3 414.53	2 196.20
Total 4612 · Administration des Contributi...	3 414.53	2 196.20
Total 461 · Dettes fiscales	3 414.53	2 196.20
462 · Dettes au titres de la CCSS	4 648.89	4 615.75
Total 46 · Dettes fiscales, dettes env. SS	8 063.42	6 811.95
Total Long Term Liabilities	20 743.42	19 491.95
NET ASSETS	93 031.24	86 941.67
Capital and Reserves		
13 · Réserves	155 474.90	155 474.90
14 · Résultats		
141 · Résultats reportés	-68 533.23	-97 043.12
Total 14 · Résultats	-68 533.23	-97 043.12
Profit for the Year	6 089.57	28 509.89
Shareholder funds	93 031.24	86 941.67

2. Profit and loss account 2017

AEHT Profit & Loss Prev Year Comparison January through December 2017

	Jan - Dec 17	Jan - Dec 16
Income		
7000 · Montant net du chiffre d'aff.		
7020 · Droit d'admission	2 850.00	2 550.00
7010 · Cotisations	90 580.00	93 370.83
7030 · Contribution Partn. Prof. Priv.	9 895.00	6 000.00
706 · Prestations de services	0.00	3 200.00
Total 7000 · Montant net du chiffre d'aff.	103 325.00	105 120.83
74 · Autres produits d'exploitation		
7448 · Subventions d'exploitation	24 817.00	62 575.40
Total 74 · Autres produits d'exploitation	24 817.00	62 575.40
75 · Produits financiers		
755 · Intérêts bancaires		
7552 · Intérêts bancaires et assimilés		
75521 · Sur comptes courants	1.12	0.00
7552 · Intérêts bancaires et assimilés - O...	135.12	39.89
Total 7552 · Intérêts bancaires et assimilés	136.24	39.89
Total 755 · Intérêts bancaires	136.24	39.89
756 · Gains de change	16.21	0.00
Total 75 · Produits financiers	152.45	39.89
Total Income	128 294.45	167 736.12
Expense		
60 · Consommation de mses, MP et con		
603 · Fournitures consommables		
6035 · Fournitures de bureau	2 886.88	0.00
Total 603 · Fournitures consommables	2 886.88	0.00
607 · Variation de stocks	1 226.39	1 106.27
Total 60 · Consommation de mses, MP et con	4 113.27	1 106.27
61 · Autres charges externes		
6101 · Fournitures de bureau	464.80	812.62
61321 · Website	2 500.00	2 500.00
6134 · Honoraires		
61348 · Autres honoraires		
613489 · Fiduciaire	6 135.42	6 284.66
61344 · Administration	0.00	140.09
613486 · Traduction	2 300.10	985.62
Total 61348 · Autres honoraires	8 435.52	7 410.37
Total 6134 · Honoraires	8 435.52	7 410.37
614 · Primes d'assurance	258.92	186.32
6151 · Frais de marketing et publ		
61518 · Autres achats de serv. publ.	450.84	390.16
6151 · Frais de marketing et publ - Other	0.00	28.85
Total 6151 · Frais de marketing et publ	450.84	419.01
61521 · Voyages et déplacements		
615213 · Inscription conférence	25.00	0.00
615214 · Frais de voyages et déplacem.		
6152151 · Manifestation London	0.00	2 000.00
6152150 · Workshop meeting	0.00	3 323.60
6152149 · Office Meeting	3 087.12	3 770.42
6152145 · Réunion contrôle comptes	666.50	329.00
6152142 · Presidium meeting	11 159.43	788.73
6152143 · Annual conference	2 904.52	10 930.07
6152141 · Chrismas in Europe	311.11	10 567.13
615214 · Frais de voyages et déplacem. - ...	163.20	505.89
Total 615214 · Frais de voyages et déplacem.	18 291.88	32 214.84
Total 61521 · Voyages et déplacements	18 316.88	32 214.84
6153 · Frais postaux et télécom.		
61531 · Timbres	275.85	173.15
61532 · Téléphone et autres frais	1 058.50	1 112.23

	<u>Jan - Dec 17</u>	<u>Jan - Dec 16</u>
61533 · Internet	776.65	260.84
61538 · Autres frais postaux	0.00	146.87
Total 6153 · Frais postaux et télécom.	2 111.00	1 693.09
611 · Loyers et charges locatives	-10 000.00	0.00
6190 · Frais de fonctionnement bureau	712.33	745.79
Total 61 · Autres charges externes	23 250.29	45 982.04
62 · Frais de personnel		
621 · Rémunérations des salariés		
6211 · Salaires Bruts		
62112 · Suppléments pour travail		
621123 · Heures supplémentaires	0.00	0.00
Total 62112 · Suppléments pour travail	0.00	0.00
Total 6211 · Salaires Bruts	0.00	0.00
6219 · Rbst sur salaires		
62191 · Rbst mutualité	-3 191.55	-5 877.65
Total 6219 · Rbst sur salaires	-3 191.55	-5 877.65
621 · Rémunérations des salariés - Other	79 896.83	77 965.80
Total 621 · Rémunérations des salariés	76 705.28	72 088.15
623 · Charges sociales		
6231 · Charges sociales salariés		
62311 · CNS	3 743.28	3 676.94
62312 · Caisse Nat. d'Assurance-Pension	6 336.54	6 182.04
Total 6231 · Charges sociales salariés	10 079.82	9 858.98
6232 · Assurance accidents du travail	792.04	772.73
6233 · Service de santé au travail	87.10	85.02
6239 · Rbst de charges sociales	-395.48	-708.25
Total 623 · Charges sociales	10 563.48	10 008.48
Total 62 · Frais de personnel	87 268.76	82 096.63
64 · Autres charges d'exploitation		
6481 · Subventions accordées	7 200.00	9 570.00
Total 64 · Autres charges d'exploitation	7 200.00	9 570.00
65 · Charges financières		
6501 · Intérêts et frais bancaires	372.56	471.29
Total 65 · Charges financières	372.56	471.29
Total Expense	122 204.88	139 226.23
Profit for the Year	6 089.57	28 509.89

3. Budget 2019

AEHT - European Association of Hotel and Tourism Schools

asbl
Rue Joseph Merten
L-9257 DieKirch

Budget 2019

Recettes/Income

Boutiques AEHT / AEHT Shop	9 500,00 €
Cotisations des membres/ Membership fees	101 500,00 €
Comptes Financies/Banque accounts	41 000,00 €
Créances CCSS (recevoir)	5 100,00 €
Resultats de l'année 2018	2 500,00 €
Subventions /Sponsorings /Grants	30 000,00 €
Produits financiers / Interests	300,00 €
	189 900,00 €

Frais / Expenses

Frais et Fournitures de Bureau /Administrative requisites	3 400,00 €
Frais de finctionnement bureau /other administrative costs	720,00 €
Loyer /Rent	10 000,00 €
Entretiens et réparations/ Maintenance and repairs	- €
Website	2 500,00 €
Charges financiers /Financial charges	400,00 €
Honoraires Comptabilité Fiduciaire / Accounting fees Fiduciary	6 200,00 €
Honoraires informatique / IT services and programming	2 500,00 €
Honoraires traduction / Translation fees	- €
Honoraires tornage conférence / Shooting conference fees	- €
Honoraires autres/ Other	- €
Assurances / Insurances	300,00 €
Cadeaux-Brochures-Plaquettes / Gifts- Brochures - Plaquettes	500,00 €
Frais de voyages et déplacements - Inscriptions / Travelling Costs.Registration	30 000,00 €
Frais postaux et télécommunications /postal and telecommunicatios costs	4 000,00 €
Rémunerations / Salaries	78 000,00 €
Charges sociales / Employer's social security contributions	12 000,00 €
Subventions accordées / Grants	7 200,00 €
Droits d'enregistrement et timbre / Registrations fees, stamps	500,00 €
Bénéfice de l'exercice /profit of the fiscal year	5 000,00 €
	163 220,00 €

Résultats Prévisionnels / Previsionals Results 2019

26 680,00 €