

**MINUTES OF THE GENERAL ASSEMBLY
HELD ON NOVEMBER 14th, 2019 IN SPLIT (HR)**



**PARTICIPANTS OF THE ANNUAL CONFERENCE 2019
GATHERED ON THE ESPLANADE OF
LE MERIDIEN LAV HOTEL IN SPLIT**

Attendance

Country	AEHT code	Name of school / organisation	City	Director/ Substitute first name	Director/ Substitute family name
Luxembourg	AEHT-003	Mme/ Mrs Nadine SCHINTGEN	SANDWEILER	Nadine	SCHINTGEN
Austria	AT001	TOURISMUSCHULEN SALZKAMMERGUT / BAD ISCHL	BAD ISCHL	Klaus	ENENGL
Austria	AT004	TOURISMUSCHULEN BAD LEONFELDEN	BAD LEONFELDEN	Herbert	PANHOLZER
Austria	AT007	TOURISMUSCHULEN SEMMERING	SEMMERING	Jürgen	KÜRNER
Austria	AT016	KÄRNTNER TOURISMUSCHULEN WARMBAD VILLACH	WARMBAD VILLACH	Gerfried	PIRKER
Austria	AT018	TOURISMUSCHULEN VILLA BLANKA Innsbruck	INNSBRUCK	Sabine	WECHSELBERGER
Belgium	BE021	HOTEL- AND TOERISMESCHOOL GO! TA CAMPUS WEMMEL	WEMMEL	Sanne	HUYGENS
Belgium	BE022	HOTELSCHOOL HASSELT GO! TA3	HASSELT	Valentin	MENTIOR
Belgium	BE029	TECHNIGO! Hotelschool Aalst	AALST	Ward	BROUWERS
Cyprus	CY003	CYPRUS MINISTRY OF EDUCATION & CULTURE	LEFKOSIA	Michael	CHARLISTOS
Denmark	DK009	RYBNERS	ESBJERG	Henrik	JORGENSEN
Estonia	EE001	KURESSAARE AMETIKOOL/REGIONAL TRAINING CENTRE	KURESSAARE	Neeme	RAND
Estonia	EE002	TALLINN TEENINDUSKOOL - TALLINN SCHOOL OF SERVICE	TALLINN	Kristine	TARIK
Estonia	EE003	TARTU VOCATIONAL EDUCATION CENTRE	TARTU	Raini	JÖRS
Europe	EU001-OBS	FACULTY OF TOURISM – EASTERN MEDITERRANEAN UNIVERSITY	FAMAGUSTA	Hasan	KILIÇ
Kosovo	EU002-OBS	ECONOMIC PROFESSIONAL SCHOOL "ALI HADRI"	PEJË	Visar	ZATRIQI
Finland	FI002	PERHO CULINARY, TOURISM AND BUSINESS COLLEGE	HELSINKI	Marja	HEMMI
France	FR002	LYCEE HOTELIER REGIONAL DE MARSEILLE	MARSEILLE	Didier	LEDER
France	FR003	LYCEE DES METIERS D'HÔTELLERIE ET DE TOURISME SAINT QUENTIN EN YVELINES	GUYANCOURT CEDEX	Patricia	BRUN
France	FR104	CFA TRAJECTOIRE	GUYANCOURT	Patricia	BRUN
France	FR108	LYCÉE HÔTELIER DE DINARD YVON BOURGES	DINARD	Romain	RAOUL
France	FR998-IND	HOTEL DES REMPARTS	KAYSERSBERG	Christiane	KELLER
Croatia	HR001	TOURISTICKO - UGOSTITELJSKA SKOLA	SPLIT	Ivo	BILIC
Croatia	HR004	HOTELIJERSKO-TURISTIČKA ŠKOLA OPATIJA	OPATIJA	Ksenija	BELJAN
Croatia	HR006	TURISTICKO UGOSTITELJSKA SKOLA "ANTONA STIFANICA"	POREC	Vesna	BARANASIC
Croatia	HR010	SKOLA ZA TURIZAM, UGOSTITELJSTVO I TRGOVINU PULA	PULA KANDLEROVA	Orhideja	PETKOVIC
Croatia	HR012	TOURISM AND CATERING SCHOOL DUBROVNIK	DUBROVNIK	Antun	PERUSINA
Croatia	HR016	TURISTICKO-UGOSTITELJSKA SKOLA	SIBENIK	Senka	DODIG
Croatia	HR027	GOSPODARSKA SKOLA VARAZDIN	VARAZDIN	Mima	RUKAVINA BAKSAJ
Croatia	HR028	EKONOMSKA I TRGOVAČKA ŠKOLA ČAKOVEC	ČAKOVEC	Bosiljka	VINKOVIĆ KUKOLIĆ
Hungary	HU007	Szegedi SZC 062105	SZEGED	Márta	GYÖMBÉR
Ireland	IE001	WATERFORD INSTITUTE OF TECHNOLOGY	WATERFORD	Ray	CULLEN
Ireland	IE005	ATHLONE INSTITUTE OF TECHNOLOGY	ATHLONE	Sean	CONNELL

Country	AEHT code	Name of school / organisation	City	Director/ Substitute first name	Director/ Substitute family name
Ireland	IE999-IND	INDIVIDUAL MEMBER OF THE AEHT	WATERFORD	Robert	HYDE
Italy	IT012	IPSEOA "GIROLAMO VARNELLI"	CINGOLI (MC)	Maria Rosella	BITTI
Italy	IT016	IPSEO "Aldo Moro"	SANTA CESAREA TERME (LE)	Paolo	APRILE
Italy	IT017	IPSSAR "GUISEPPE MAFFIOLI"	CASTELFRANCO VENETO	Alessandra	FUSARO
Italy	IT048	IIS "BARTOLOMEO SCAPPI"	CASTEL SAN PIETRO TERME	Vincenzo	MANGANARO
Lithuania	LT005	KLAIPEDA TOURISM SCHOOL	KLAIPEDA	Audrius	KURLAVICIUS
Luxembourg	LU001	ECOLE D'HOTELLERIE ET DE TOURISME DU LUXEMBOURG	DIEKIRCH	Michel	LANNERS
Latvia	LV001	RIGA TECHNICAL SCHOOL OF TOURISM AND CREATIVE INDUSTRY	RIGA	Ilse	LOCMANE
Latvia	LV004	KULDIGA TECHNOLOGY AND TOURISM VOCATIONAL SECONDARY SCHOOL	KULDIGA	Dace	CINE
Macedonia	MK001	PUBLIC SECONDARY SCHOOL FOR CATERING, TOURISM & HOTEL SERVICES "LAZAR TANEV"	SKOPJE	Slagjana	Trpkovska-Saltirova
Netherlands	NL005	ROC MONDRIAAN	THE HAGUE	Remco	KOERTS
Portugal	PT002	ESCOLA DE HOTELARIA E TURISMO DE LISBOA	LISBOA	Ana	MOREIRA
Portugal	PT005	ESCOLA DE HOTELARIA E TURISMO DE COIMBRA	COIMBRA	José Luis	MARQUES
Portugal	PT007	ESCOLA DE FORMACAO TURISTICA E HOTELEIRA	PONTA DELGADA / ACORES	Maria da Graça	TEIXEIRA
Portugal	PT008	ESCOLA PROFISSIONAL DA PRAIA DA VITÓRIA	PRAIA DA VITORIA	Borges	DOMINGOS
Portugal	PT009	TOURISMO DE PORTUGAL, I.P.	LISBOA	Ana Paula	PAIS
Portugal	PT011	ESCOLA DE HOTELARIA E TURISMO DO DOURO - LAMEGO - TURISMO DE PORTUGAL	LAMEGO	Miguel	DUARTE
Portugal	PT012	EFTA-Escola de Formação Profissional em Turismo de Aveiro	AVEIRO	Manuel	TORRAO
Portugal	PT020-PROF	DIRECAO REGIONAL TURISMO - AZORES TOURISM BOARD	HORTA	Marlene	DAMIAO
Russia	RU001	PETROVSKY COLLEGE	ST PETERSBOURG	Olga	VAKHMANOVA
Slovenia	SI001	BLED VOCATIONAL COLLEGE	BLED	Peter	MIHELČIČ
Slovenia	SI002	COLLEGE OF HOSPITALITY AND TOURISM MARIBOR	MARIBOR	Tanja	ANGLEITNER-SAGADIN
Slovenia	SI009	BIOTECHNICAL EDUCATIONAL CENTRE LJUBLJANA	LJUBLJANA	Jasna	KRZIN-STEPISNIK
Slovakia	SK001	HOTEL ACADEMY	PRESOV	Jozef	SENKO
Slovakia	SK004	HOTEL ACADEMY	SPISSKÁ NOVÁ VES	Milan	KUDRIK
UK	GB018	DOCKLANDS ACADEMY LONDON	LONDON	Canan	E. CELIK
USA	US004-PROF	NATIONAL RESTAURANT ASSOCIATION SOLUTIONS (AHLEI)	ORLANDO, USA	Ed	KASTLI

GUEST SPEAKER

Country	AEHT code	Name of school / organisation	City	Director/ Substitute first name	Director/ Substitute family name
Croatia	HR012	TOURISM AND CATERING SCHOOL DUBROVNIK	DUBROVNIK	Hilarija	LOZANCIC BENIC
Croatia	HR001	TOURISTICKO - UGOSTITELJSKA SKOLA	SPLIT	Antonella	PETRIC

1. Welcome address

The meeting begins with a welcome address by the President Remco Koerts followed by the announcement of Nuria Montmany's resignation as AEHT Vice-President upon leaving her position as Director of Professional studies at Jesuïtes Sarrià-Escola Superior d'Hostaleria i Turisme Sant Ignasi in Barcelona. Consequently, the Executive Board had to elect yesterday a new Vice-President and Mrs Sanne Huygens received the highest number of votes. Her election is approved unanimously by the assembly.

2. Approval of the minutes of the previous meeting (Leeuwarden, November 15th, 2018)

The above-mentioned minutes have been published on the AEHT website www.aeht.eu and are approved unanimously by the assembly.

3. Report from the President (Remco KOERTS)

Remco Koerts suggests some changes in the agenda. As Renata Mytnikova of the Cognac Embassy has not been able to attend the meeting, this item is withdrawn from the program. Moreover, Ana Paula Pais will present the outcomes of yesterday's working session with the National Representatives only after the treasurer's report.

4. Reports from the Vice-Presidents

- *Report on professional partnerships and on the organization of competitions at Annual Conferences (Ray CULLEN)*

Privileged Professional Partners (PPP):

At the beginning of his mandate, Ray Cullen promised to build up the AEHT professional partners by enhancing more attractive packages, setting up an PPPs village at our Annual Conferences, ensuring them more interactions with Presidium members and conference delegates as well as the access to 400 member schools across Europe.

Current Professional Partners are:

- HOSCO
- Cognac Embassy
- Villeroy and Boch
- CESIM
- SHARE Centre
- Docklands Academy
- Luxemburg Government
- ERASMUS+
- Caroli Hotels
- AHLEI /American Hotel and Lodging Education Institute
- Local Partners

Some companies are no longer partners:

- BSG Interns /focus on 3rd level (NB.: **has meanwhile returned**)
- Gruppo Spaggiari Parma

- La Casa Della Divisa
- Grand Marnier

PPP's real value to AEHT is made up in terms of:

- Membership fees in support of AEHT
- Products
- Grants

To gain and keep our professional partners, we need to :

- engage with our partners here at the conference
- encourage your students to engage with our Partners
- encourage all your staff / colleagues to engage with our partners
- consider our professional partners as a valuable resource to us and consider ourselves as a valuable source to them.
- estimate properly our value in terms of our connections, future employees, professionalism and knowledge. Our community is a source of marketing across Europe.
- consider us as our Professional Partners gateway to our schools and students

National representatives as well as all member schools should commit to:

- looking across their country at possible companies who could be approached to join our organisation
- gathering contact details of marketing person, owner ...
- sending details to Ray Cullen with website links
- taking up contact with persons they know personally and with companies their organisation is dealing with and that could benefit from AEHT.

Signature of the agreement between AEHT and ALHEI

Remco Koerts and Ed Kastli of AHLEI - American Hotel & Lodging Educational Institute proceed to the official signature of the PPP agreement between AEHT and ALHEI.

Competitions at the Split Annual Conference

300 competitors have registered in 10 competitions, which are well organized due to the efforts of our Head Judges and local coordinators. As Helena Cvikl and Theo Verhofstadt left their schools, they also stepped back from their duties as Head Judge of the Front Office and Wine Service competition, respectively. Emil Juvan from the Faculty of Tourism Studies – Turistica of the University of Primorska in Slovenia took over from the first one and Henk van der Meer from the later one.

Ray Cullen is very thrilled by the great buzz he witnessed onsite and by the fact that competitors seemed to be really focused and enjoying their time. He invites everybody to have a closer look at the competitions.

- ***Report on the introduction of an ‘Academic Programme’ for directors (and teachers) at Annual Conferences (Michel LANNERS)***

The first contact Michel Lanners had with the AEHT was in his function as Secretary general of the Government of Luxembourg and it was also in that position that he attended the AEHT Annual Conference in 2016 in London, where he immediately recognized the added value of AEHT activities, as a.o. friendship, dynamism, valuable input for teachers, aso. When becoming headmaster and AEHT Vice-President, he wanted to convince more peers to join the conference and decided with the Presidium to launch an ‘Academic programme’.

Steve Hood, Senior Vice President of Research for STR and Founding Director of the SHARE Center, held the first conference. As nobody came up to participate in developing this program, the Presidium continued on its own with the help of the organizers in Split and set up an interesting program with a great panel of expert speakers, another step forward for fine tuning the Academic Program. So far, 36 persons are registered for the presentations at Split University, but there are still places left. All feedbacks are welcomed and essential as new stimuli for future editions. Aveiro will host the next Annual Conference and it is important to join efforts to combine academic and pedagogical activities of high value for this event.

- ***Report on AEHT IT services and on the use of Office 365 within the AEHT (Neeme RAND)***

AEHT Database:

Our association would no longer be manageable without database. However, to benefit of the advantages of such a database and to avoid that emails are rejected, each member needs to check and update its own data regularly. Currently, the AEHT receives too many replies that emails do no longer work.

AEHT social media:

AEHT members could be more active on our social media and editor’s rights may be given to those that want to put information online. If you are interested, just contact the AEHT Head Office or Neeme Rand.

- ***Sanne HUYGENS’ address***

Sanne Huyygens thanks the audience for their faith in her capacities. She is Director of the Campus in Wemmel near Brussels and has the opportunity to work with a really well functioning network of Hotel and Tourism schools in Belgium, that enables her to share a lot of experiences.

AEHT's activities are mainly focused on youngsters. However, visits and internships by teachers and other staff members have an effect on the training practices and should be further addressed. One should use the conferences as the main opportunity for this category of people to exchange and share teaching experiences and teaching methods. Moreover, youngsters like to have discussions with adults, which she would like to stimulate by creating new exchange opportunities.

5. Treasurer's report (Klaus Enengl)

Klaus Enengl will retire as AEHT treasurer on January 1st, 2020 and from his position as headmaster next year. Thus, this is the last time he attends this meeting. The Presidium will inform members of his successor as treasurer, whom he will help to 'get on track'.

Our accounting is done by the fiduciary 'AMS - Alpha Management Services' in Luxembourg and got checked by our auditors last July. Thus, figures are ready to be presented by Klaus at this assembly. Regarding the profit and loss table of 2017, we had a benefit of 6000 EUR, whereas for 2018, we had a loss of 24000 EUR. This loss is mainly due to the fact that the Christmas in Europe event in 2017 in Fatima was not funded by the Erasmus+ programme as years before and parts of the costs for this event had to be covered by the AEHT by its own resources, and this only in 2018. For 2019, the event got again co-financed by an Erasmus+ project, fact that will have a positive impact on the result of the current financial year.

The profit and loss tables are unanimously approved by the audience.

6. 2018 report from the Auditors and appointment of Auditors for 2019

The AEHT's account books are kept by AMS, an accounting firm in Luxembourg. The external auditors, Danielle Snauwaert and Jürgen Clausen, have met on July 3rd, 2019 with General Secretary Nadine Schintgen and the accountant Réjane Debru to check the AEHT's accounts for the 2018 financial year.

The auditors report that Nadine Schintgen and Réjane Debru have been able to provide all requested clarifications, enabling the auditors to confirm that the account books are well kept. Although the AEHT's accounts are well kept, the financial reserves are low, since they were reduced by some 20.000 EUR in one year between 2016 and 2017.

In the light of these considerations the Assembly unanimously approves the 2018 accounts. The mandate of the two auditors is renewed for 2019. However, the two auditors are disposed to cede their mandate to somebody interested.

7. Discharge for the members of the Presidium

The discharge for members of the Presidium for the financial year 2018 is agreed by unanimous vote. The President thanks the meeting for the confidence placed in his team.

8. Report on membership applications, resignations and exclusions (Klaus ENENGL)

- ***Schools excluded in 2018***

As Klaus was not present last year, he presents to the audience the list of schools that had to be excluded in 2018 for not paying for 2 years consecutively.

There are 9 schools that did not pay for 2 consecutive years in 2018 and will get excluded.

AEHT CODE	NAME - TOWN	SUM DUE
BE024	DE PANNE	2 x €290, -
DK001	AALBORG	2 x €290, -
FR076	SAINT CHELY D'APCHER	2 x €290, -
FR087	DARDILLY	2 x €290, -
HU001	BUDAPEST	2 x €290, -
IT174	MONFALCONE	2 x €290, -
IT085	CASTELVETRANO	2 x €290, -
IT087	MESSINA	2 x €290, -
RS006	NOVI BEOGRAD	2 x €290, -

- **New members in 2018**

AEHT CODE	NAME - TOWN	PAYMENT
IT182	POLIGNANO MARE	YES
IT183	VELLETRI	YES
IT184	TERMOLI	YES
IT015	RECOARO TERMY (RE-ENTRY)	YES
IT106	ROMA (RE-ENTRY)	YES
UA007	CHERNIVTSI	YES
CY004	PARALIMNI	YES
CY005	LIMASSOL	YES
AT009	KREMS (RE-ENTRY)	YES
IT185	VAIRANO PATENORA (CE)	NO
RU012	SIMFEROPO, CRIMEA	NO
UZ001-OBS	SAMARKANT	NO
UZ002-OBS	TASHKENT	NO
UZ003-OBS	TASHKENT	NO
FR108	DINARD	YES
NL036	HAARLEM	YES
PT018	MOITA	NO
IT140	VARESE (RE-ENTRY)	YES
F994-IND	Mrs PELLIGRINO	YES

In 2018 the AEHT received in total 19 applications. However, for several years now, the treasurer encounters a strange phenomenon: some schools apply and urge the treasurer to send out the invoice immediately, but never do the payment. In 2018, 6 schools were in that case and never reply to reminders. In 2018, there were however 4 schools that have re-entered the association, which is a clear sign that they missed our association's activities.

- **New members in 2019**

In 2019, we have the same situation; 17 membership applications were received, but so far only 11 paid:

AEHT CODE	NAME - TOWN	PAYMENT
IT186-PROF	CAROLI HOTELS	YES
IT187	OSTIGLIA	YES
EU002-OBS	PEJE	YES
EU003-OBS	GJAKOVE	YES
EU004-OBS	PIREN	YES
IT188	MILANO	NO
PT019	PENICHE	YES
GE001	TBLISI	NO
TR031	IZMIR	NO
TR050	MALTEPE	NO
SI008	PORTOROZ	NO (NB.: has meanwhile paid)
CY006	LIMASSOL	YES
TR051	SINCAN / ANKARA	YES
DK009	ESBJERG	YES
US004-PROF	AHLEI / ORLANDO	YES
HR028	CAKOVEC	YES
TR052	ANTALYA	NO

The number of new schools is not raising and stays around 10 per year, whereas in former years 15 to 20 new members joined the association every year.

The meeting votes to accept all these newcomers to our Association.

- **Resignations in 2019**

Eight members resigned in 2019. Most resignation are due for financial reasons or for not attracting enough clients (as for Casa della Divisa and BSG). Parma Spaggiari has not paid this year. Their contribution amounts 1500 EUR/year and losing their membership would represent a loss of 4500 EUR/year. (NB.: Meanwhile, BSG has decided to continue its membership with AEHT).

- **Members that have forgotten to pay their (full) membership fees in 2018 and 2019 and risk to be excluded by December 31st, 2019**

There are another 10 schools this year that did not pay for 2 consecutive years and will get excluded if they do not pay by the end of the year according to the statutes:

AEHT CODE	NAME - TOWN
BE018	KOKSIJDE
BE032	KORTRIJK
HR024	ZADAR
ES017	ALMERIA
FR041	VILLERS-LES-NANCY
FR106	GUERANDE
FI003	KUOPIO
IT168	BRINDISI
IT180	GIARRE
IT098	MARGHERITA DI SAVOIA
IT997-IND	Mrs CAROLI
IE010	LIMERICK
MK006	KRUSEVO
RU009	CHERKESSK
RU011	ARTEM
RS007	VRNJACKA BANJA
TR017	ANKARA
TR043	BALCOVA-IZMIR

Several schools were already removed from the above list, as they replied to the treasurer's recalls and paid by now. Those remaining will receive their invoice again from the treasurer and will be automatically excluded by the end of the year, if they have not paid by then.

Our invoices do not reach some of our schools as their contact email address(es) is no longer valid. All member schools are invited to check regularly their email addresses in their AEHT database account and make the necessary updates. All National Representatives will receive a copy of the reminder to pay the membership fees so that they may intervene and, if informed, brief the Presidium on the financial situation of the schools that do not pay.

- **Members that have forgotten to pay their membership fees in 2019**

20 schools have forgotten to pay their membership fees this year:

AEHT CODE	NAME - TOWN	AEHT CODE	NAME - TOWN
BE006	ANTWERPEN / MERKSEM	IT175-PROF	GRUPPO SPAGGIARI PARMA
BE034	GENT	IT177	ASCOLI PICENO
BG001	SLIVEN	IT178	PORTO SANT'ELPIDIO
CH005	LAUSANNE	IT184	TERMOLI
HR013	ZAGREB	IT021	LORETO
CY005	LIMASSOL	IT032	SAN BENEDETTO DEL TRONTO
DK002	VALBY	IT051	RIOLO TERME
DK007	KOLDING	IT060	MONZA
FR009	CHALLES LES EAUX	IT069	MONTECATINI TERME
FR010	ANGERS	IT088	ROMA
FR018	GUEBWILLER	IT094	ROMA
FR102	AMIENS	IT996-IND	SENIGALLIA
FR103	CONTREXÉVILLE	NL012	ROTTERDAM
IT108-PROF	LA CASA DELLA DIVISA	NL027	THE HAGUE
IT126	CITTA DI CASTELLO	NL031	SNEEK
IT130	ISCHIA	NL033	LEEWARDEN
IT154	GIULIANOVA	PT013	PORTO
IT162	BARI	PL023	BIELSKO-BIALA
IT163	REGGIO EMILIA	SE062	SKÖVDE
IT169	LEGNANO		

There are around 40 schools that have not paid their membership fees, though their payment is vital for the functioning of our association. Klaus Enengl urges every school to pay by the end of the year.

9. AEHT Annual Conference 2021 on a cruise ship (Klaus ENENGL)

With the help of the Austrian member schools, the AEHT Head Office will organize in November 2021 another Annual Conference on a cruise ship. In 2013, Costa cruise had big headlines in magazines and never experienced a feedback like this in newspapers. That's why they are enthusiastic to repeat this AEHT adventure again in 2021. This time the trip will take us to the Eastern part of the Mediterranean Sea starting probably in Venice and visiting afterwards Bari (IT), Corfu (GR) Kotor (ME), Dubrovnik (HR) before returning back to Venice. The dates are not yet fixed but will be known as soon as Costa Cruise issues its brochure for 2021. What is certain, is that the conference will be organized the last week before the ship will be taken to the Caribbean Sea. Antun Perusina will organize a trip to the old city of Dubrovnik and Klaus Enengl hopes that the schools from Bari and Montenegro will agree to do the same. As soon as more information on the journey are available, he will share them with us. Be aware that we will have to book much earlier as usually for this Annual conference, given that Costa Cruise needs to offer remaining places by to the public afterwards.

After a first AEHT experience at the congress in Linz in 2001, his election as Vice-President in 2006, his election as President in 2009 and further mandates as Vice-President till end 2017 and as treasurer till end 2019, Klaus Enengl asks for becoming an individual member of the AEHT from 2020 on. Remco Koerts declares that this won't be possible as he will become Honorary member of the AEHT for lifetime and

hands over to him - under a big applause - the related certificate and a small gift as a token of gratitude for the services rendered all these years.

10. Report on yesterday's working session of the AEHT National Representatives network (Ana Paula Pais)

Ana Paula Pais' responsibility was to work together with National Representatives to improve our association's cooperation and activities.

- **AEHT Academy**



The AEHT Academy, whose logo has been created by the Jesuïtes Sarrià-Escola Superior d'Hostaleria i Turisme Sant Ignasi of Barcelona, is aimed at bringing new knowledge to our member schools and embraces already activities as the HEG seminar, the Academic Program of the Annual Conference as well as additional seminars for teachers and intends to develop an AEHT certification for all these initiatives.

The HEG seminar is already well established, with its latest edition in 2019 in Porto and a future one planned in Famagusta.

Regarding the next edition of the Academic Program at the Annual Conference in Aveiro, the preparations are already on their way.

- **Proposals to make AEHT more attractive**

Ana Paula Pais explains the current AEHT financial situation to the audience:

- **in a negative perspective ...**

1. The AEHT is losing members (as well schools as professional partners)
2. The AEHT has trouble getting members to pay their annual subscriptions
 - a) Mainly because the AEHT officers do not have the time to regularly update the AEHT database to ensure that invoices reach the right persons
 - b) Each school stays responsible for updating data in their AEHT database account
3. The financial situation of the AEHT is worrying.

- **in a positive perspective ...**

The AEHT has a wider range of activities on offer for our community, namely:

1. masterclass for students
2. improved Higher Education seminars
3. A newly set up Academic Program at the annual conference
4. aso.

The AEHT offers much more to our members than years ago and yet, our membership fees have not increased in the last 10 years. Moreover, people are not enough informed about our association, its activities and its values. What should be done/improved?

Ana Paula Pais shows how the Presidium has already reduced costs and risen efficiency by making almost monthly online meetings and by assuming their own expenses whenever possible.

Yesterday, at the Executive Board meeting, several National Representatives made proposals how to improve the situation and here are the results of the working session:

1. Make use of national meetings to improve the situation
 - Report to national members, so that the AEHT stays attractive to them and keeps its membership;
 - Find support for schools that do not have the means to participate (Erasmus projects, ...).
2. Increase the size of our network (value of our network) by keeping the annual membership fees as low as possible – retained proposal: raise the fees from 290 to 315 Eur for school members for 2020. This proposal is approved by the assembly.
3. Keep travel and hotel costs for participating in the activities as low as possible. Reorganize AEHT meetings by adding some value (expert interventions) and renaming them ‘seminars’ so that participants may apply for a grant under the Erasmus program.
4. March meetings could be changed into a seminar with an expert talking about training and the national educational system to make travel and subsistence costs of National Representatives eligible for Erasmus grants.
5. Intensify the promotion of the AEHT and make sure that there are activities scheduled along the year (preschedule sessions). Support only the new initiatives in the different countries, no longer recurrent competitions, seminars,
6. An AEHT brochure is being elaborated for promotional purposes, that will show the missions and vision of our association and has little text to be easily understandable. The brochure will bear 5 QR codes with links to always updated information and lists and with a space where National Representatives may put their own address.
7. Organize the streaming of short teaching sessions to enhance knowledge (already practiced by DAL, who is willing to share their expertise). Member schools should make proposals according to their own needs. Our community should be more active and apply for more Erasmus projects and run projects together;
8. Create the concept ‘made in Europe’; Italy has launched a project ‘made in Italy’ to promote the ‘made in Italy’-style in gastronomy and restaurant service all over the world. We could do the same on a European level.
9. Produce a bank of ideas and projects as a continuation of the Academic program;
10. Focus more on activities and solutions, and less on the problem ‘who is not paying’. There are enough opportunities to get funded by the Erasmus program, which budget will be doubled next year by the EU. Moreover, videos and streamings could be done to share the content (e.g. of March meetings) with people that cannot attend (e.g. for financial reasons). Authorities should also be contacted to get venues for meetings for free.
11. Promote a questionnaire among our members to find out what are their expectations regarding the AEHT;

11. Completion of Mandates of the Presidium

The discharge for members of the Presidium for the financial year 2018 was agreed by unanimous vote. The President thanked the meeting for the confidence placed in his team.

12. Internships on the Azores

Marlene Damião, Regional Director of Tourism at the Azores Tourism Board, is well-known by AEHT members for having worked for years as pedagogical director of the Hotel school of Ponta Delgada and for participating in many AEHT activities. Nowadays, she represents the Azorean government, who wishes to promote a European outlook and dimension in the Hotel and Tourism sector. Fully aware of the importance of our association in that field, Marlene Damião is looking to the AEHT for help to tackle with the current lack of human resources in our sector on their island.

The archipelago of the Azores is located in the middle of the Atlantic Ocean between Europe and the United States and comprises 9 islands of volcanic origin with a completely different look. The Tourism Board of the Azores offers students from AEHT member schools internships of 2 to 4 months on São Miguel, the biggest of the islands representing one of the most sustainable tourism places in the world (granted several Quality coast platinum awards), 2-hour flight from Lisbon (several connections) and a lot of direct flights from Europe during the tourist season. Besides all kinds of nature activities, there is a lot to experience (hot thermal pools, gastronomy, different cultures, oldest tea producer in Europe, fishing,...). There are 54 hotels (mainly 4 and 5*) with 3526 rooms ready to welcome students for internships.

With the Azores Government support, each student will have:

- a dedicated Tourism Board Person;
- courtesy transfers from and to the airport, on arrival and departure dates;
- total accommodation support;
- one free daily meal, provided where the internship takes place;
- one immersive nature experience (Whale Watching).
- help for lodging and food, as in high season, all the hotel rooms might be occupied by tourists;
- a financial contribution of min. of 250 EUR / month by the Azores Government.

Students need a good level in English.

Be aware that applications for internships between April and September 2020 need to be submitted on **29th of February 2020** at the latest.

For questions and detailed information, please contact directly: acoresturismo@azores.gov.pt maria.fl.andrade@azores.gov.pt.

The Azores Government welcomes this initiative as it is also an opportunity for local students to get in touch with their European peers and help them open up to and visit Continental Europe.

13. Calendar of events 2020

Several organizing schools present briefly their event proposal for 2020. More information will soon be sent to all member schools by the AEHT Head Office via email.

MONTH	EVENT
JANUARY	
January 20th - 24th	1 st Hospitality Crossroads Erasmus Week for teaching staff, Maribor (SI)
FEBRUARY	
February 17th - 18th	1 st edition of the International Competition 'Show me the concept' based on the creation of a concept regarding a food truck, local specialties, 20/80 rule or meat or fish, The Hague (NL)
MARCH	
March 20th	Flair & Style Bartender contest, St. Pölten (AT)
March 31st – April 2nd	15 th Bartender G&T Competition 2020, Bled (SI)
APRIL	
April 27th - 30th	22 nd edition of the Bartolomeo Scappi International Competition (bar, barista sommelier, pastry, cooking, oenogastronomic exhibition competitions), Castel San Pietro Terme (IT)
APRIL/MAY	
late April /early May (date to be fixed)	9 th edition of the HEG seminar for teachers and directors (for EQF level 5 and up), Famagusta (Northern part of Cyprus)
MAY	
May 18th- 24th	OPEN – student competitions & didactic and teacher training event, Senigallia (IT)
(date to be fixed)	Youth parliament, probably in Portugal
JUNE	
June 11th- 20th	10 Fest Azores 2019 – 10 days, 10 chefs, Ponta Delgada, Azores (PT)
NOVEMBER	
November 2nd - 7th	EHT Annual Conference, Aveiro (PT)
DECEMBER	
November 29th – December 4th (to be confirmed)	29 th Christmas in Europe, part of the Waterford Winterval festival and WIT 50 th anniversary celebrations, Waterford (IE)

- 1st Hospitality Crossroads Erasmus Week for teaching staff, Maribor (SI)**
 Mrs Tanja Angleitner-Sagadin, Director of the Vocational College of Hospitality and Tourism Maribor, presents the 1st Hospitality Crossroads Erasmus Week for teaching staff, to be held in Maribor from January 20th - 24th, 2020. The official working language will be English. Participating schools should have an Erasmus charter to be able to cover some of the costs via their school's Erasmus project. Maribor counts 100.000 inhabitants and is easily reachable by flying to Zagreb, Ljubljana and Klagenfurt. Maribor is located at the crossroads of different culinary influences and paths; Austrian/Habsburg cuisine

in the North, Hungarian lowlands in the NE, Mediterranean influence from the West, and the Balkan influence from the South. All these influences will be shown to teachers from short-cycle and Bachelor programmes from following fields:

- Culinary arts
- Cultural heritage
- Cultural tourism
- Destination management
- Hospitality management
- Wellness
- Creativity in hospitality education.

The number of participants is limited to 15 (max. 2 pers. per institutions). For more information, please contact international@vsgt-mb.si.

- **15th Bartender G&T Competition 2020, Bled (SI)**

The 2020 edition of the G&T Cup will be held end March in Bled. Participants will be accommodated for 2 nights at the training hotel of the organizing school and one day will be devoted to the competition. This year students will have to prepare a cocktail containing chocolate. The participation fees will be 50 EUR / person. More information will be published on the AEHT website in December.

- **22nd edition of the Bartolomeo Scappi International Competition**

Alfio Rivalta presents the next edition of the B. Scappi competition to be held from April 27th - 30th in Castel San Pietro Terme. Competitions will be organized in following disciplines: bar, barista sommelier, pastry, cooking and oenogastronomic exhibition in town. The organizing school will host delegations in different hotels close to the school and will take care of the different transfers. The only costs to be covered by participating school are travel costs, all other costs are being taken care of by organizers. Max. 25 schools can be invited.

- **1st edition of the International Competition 'Show me the concept'**

The ROC Mondriaan schools from The Hague, Zadkine insitute from Rotterdam and De Rooi Pannen school from Eindhoven are organizing from February 17th-18th, 2020, in The Hague an international competition 'Show me the concept'. Organizers will cover everything except the travel costs. Schools are requested to send teams of 3 students, one in each discipline: kitchen, service and pitcher/manager, that have to compete together. The briefing and the written part of the competition (preparation of the order lists & recipes) will take place on the first day and the practical part of the competition will be held on the second day at 15.00. Mentors may not support their team during the creative process on both days.

The objective consists in :

- Creating an innovative concept, pitching and showing one's ideas to the jury and real guests;
- Preparing 24 signature dishes & drinks

Each team will be given one of the following concepts to be developed by the jury during the briefing:

- Food truck in general

- Local specialties (of one's own region)
- 20/80 meat (vegan as main component)
- Meat or Fish (used sustainable)

English will be the working language (for oral and written communications).

14. Presentation of the Christmas in Europe event 2020 in Waterford (IE)

The event will be hosted from November 29th to December 4th, 2020 (to be confirmed) by the Department of Languages Tourism and Hospitality of the Waterford Institute of Technology (WIT) as part of the festivities of the 50th anniversary of the hosting school and the 25th edition of the Christmas in Europe event. This event will be the highlight of the organizing institute's 50th Anniversary year. The event will also be organized in the framework of the Winterval, the largest Christmas festival in Ireland, that transforms the whole city in a kind of Winter Wonderland. The exhibition could take place outside in town on a major square of Waterford in wooden huts. This would however limit the number of teams admitted. Another location for the event could be the WIT Arena, several times awarded the title of top sports center in Ireland and benefitting from a 20 million investment in recent years.

15. 2019 Annual Conference in Aveiro (PT) (Dr Manuel TARRAO & his organizing team)

Vitor Sa from EFTA- Escola de Fromacao Profissional em Turismo in Aveiro gives a PowerPoint presentation on Aveiro, the venue of the next AEHT Annual Conference. On January 1st, 1986, Portugal joined the EU. Aveiro lies on the coast in the Centre of Portugal between Porto and Coimbra and counts 78 500 inhabitants. Aveiro, also called the Portuguese Venice, is known for its fabulous network of canals, its natural lagoon landscape (Ria de Aveiro) and many islands as well as for its resources, fishing industry and its historical - cultural heritage. 'Must sees' are a.o. the old train station with its famous tiles, its colourful boats (Moliceiros), its beautiful sandy beaches, its salt pans maintained by "marnotos" (workers at the salt pans), its natural reserve inhabited by numerous species of birds, its mountains, aso. Don't forget to taste the Salicornia (glasswort), a succulent, halophyte (salt tolerant) plant growing in the salt marshes).

Described by Saramago, a Portuguese writer, with reference to the 'Ria de Aveiro', Aveiro is a living body that connects the land to the sea like a huge heart. Aveiro is also known as the capital of Art Nouveau. There are numerous buildings of this architectural style scattered throughout the city. Distinguished as the Museum City of Art Nouveau in Portugal, Aveiro is a member of the *Art Nouveau Network* alongside Barcelona, Brussels, Budapest, Glasgow, Helsinki or Havana. Beira-Mar district, which developed outside the old city walls, is one of the most colorful areas in all of Portugal. Historically, this has been the home to fishermen, seafarers and workers at the salt pan.

Aveiro has many valuable touristic offers and the number of nights spent by tourists has increased by 55% between 2014 and 2018. Moreover, Aveiro has one of the biggest campus and university of Portugal.

The 33rd AEHT Annual Conference will be organized from November 2nd to 7th, 2020 in Aveiro and the operational centre of the conference will be located at the Mélia Ria Hotel, a 4-stars unit of the well-known Spanish hotel chain with a large logistics capacity, located

right in the center of modern Aveiro only a 5-minute walk from the old city and the train station. This hotel will host parts of the participants and all other hotels will be in a walking distance.

The same competition as in 2019 will be held:

Culinary Art
Decathlon
Pastry
Restaurant Service
Wine Service
Barista
Cocktail
Front Office
Tourist Destination
Hospitality Management

The conference logo includes the main elements that represent the city of Aveiro (NB.: the barrel represents a barrel filled with ‘oves moles’, some typical sweets).



AEHT2020 is committed to sustainability and aims to make this 33rd edition a certified sustainable event (ISO 20121). The city’s strong connection to nature and biodiversity has fostered Aveiro’s growth in the last decades and, motivated by the same consideration, EFTA wants us to join efforts to make the conference an example of best practice having regard to:

- Good management of water and energy consumption;
- Use of recycled and reusable materials;
- Recycling of materials and waste produced during the conference;
- Management of CO2 emissions produced (directly and indirectly);
- Awareness of the effects on biodiversity;
- Selection of suppliers with sustainability practices.

What is the best way to get to Aveiro?

It is strongly recommended to fly to Porto, the closest airport to Aveiro, only a 35-minute ride away by train. Those who are unable to fly to Porto, may arrive via Faro (5h15 away) or Lisbon (some 200 km away) and take one of the fast train connections to Aveiro. However, be careful if you fly in via Lisbon or Faro as on your return you should not book a return flight too early in the morning due to a lack of trains during the night as well as much less connections on weekends than on workdays.

Follow the presentation of two videos on Aveiro, the first made especially for this event, the second produced by the tourism board of the Center of Portugal. One of these videos may now be seen on the AEHT Facebook page.

Weather in November is unpredictable; it might be quite hot (around 20 degrees) as well as raining. Therefore, it is essential to check the weather forecast a few days before leaving for Aveiro.

For more information, please visit the web page www.aeht2020.pt .

You are all very welcome to join us in Aveiro.

16. Erasmus project ‘Culture knowledge & language competences as a means to develop the 21st century skills’ (Hilarija Lozancic Benic)

The project ‘Cultural knowledge and language competences as a means to develop the 21st century skills’ (Project number: 2018-1-HR01-KA204-047430) is the continuation of an Erasmus project run from 2014 to 2018 by the Catering school from Dubrovnik.

General information:

- **Project period:** 01.09.2018 - 31.08.2020
- **Lead partner:** Tourism and catering school Dubrovnik, Croatia
- **Partners:** - Sia Biznesa Augstskola Turiba, Latvia
 - Ekonomska sola Murska Sobota, Slovenia
 - Universitatea Sapientia Din Cluj Napoca, Romania
 - Fundacja Pro Scientia Publica, Poland
 - Vyšší odborná škola, Střední průmyslová škola a Obchodní akademie, Čáslav, Czech Republic

Aims of the project:

- gain knowledge on the Cultural heritage of all partner countries
- develop adult learners’ relevant 21st century skills (communication, language competence, intercultural competence, collaboration, innovation, initiative, ICT skills, etc.)
- promote social inclusion: foster the learners’ knowledge of the rich European cultural heritage and its values by applying innovative learning approaches and materials consequently improving people’s education level and bringing them closer to cultural heritage, history and the common values of Europe, enhancing their overall development and employability.

What will be the Intellectual Outputs :

- O1 – the course in English,
- O2 – courses in 9 other languages: 7 partner languages: HR, LV, SI, PL, CZ, HU, RO + DE, FR),
- O3 – teaching activities concluded with educational guidelines for lifelong learning,
- **E-learning platform:** <http://e-culture.eu/hr/home-hr/>

Lifelong learning has become - with the creation of the AEHT Academy - of greater concern to the AEHT and Nadine Schintgen will soon upload all the document on the AEHT platform.

17. ERASMUS project Fit4Work (Antonella Petric)

Antonella Petric from Split Hotel school presents the project Fit4Work, which is entirely funded by the EU through the European Social Fund and was granted a budget of around 260.000 EUR.

The main aim of the project consists in enhancing employability and social inclusion of vulnerable persons for jobs in tourism and ensuring the project's sustainability.

Partners are:

- Bluesun Hotels & resorts
- Cornaro Hotel Split
- Las Tav Ice Split

Job Training programs are set up for:

- Assistant cook preparing simple dishes at the buffet table
- Assistant waiter in table d'hôte type service and room service
- Barman / Barista
- Hotel concierge for guests with disability
- Assistant pastry chef.

Target group consists of 45 long-term unemployed, of which 25 are under 25 years, 10 over 54 and 10 with mental or physical disabilities.

The project was realized in two phases:

- The 1st phase has been realized from March 23rd to April 17th, 2019 at the Tourism and Hospitality School Split. It included theory and training according to different job programs and involved IT-training classes and, to conclude, attendees had to present their acquired skills.
- The second phase was accomplished between April 17th and May 9th, 2019 with trainings in hotel facilities of below-mentioned partners:
 - Hotel Alga in Tucepi
 - Hotel Cornaro in Split.

At the conclusion of the job training practice, all attendees received a certificate of qualification for the attendance of a specific training programs. Out of 45 attendees who were unemployed at the moment of their application to the project, 23 or 51,11% have found employment before End September 2019.

The education and training of target groups will be continued through an e-platform, that was set up as a textbook (with pages that can be flipped/turned) with links for additional information as well as photographs and videos. Tests can also be found to assess one's understanding and learning level.

18. AEHT Youth Parliament (Canan Ejder Celik, CEO at DAL)

The latest edition of the Youth Parliament was held at the Docklands Academy London from April 30th to May 5th, 2019 on the topic “Climate change and the Hospitality, Travel and Tourism industries”. Main activities were 'parliamentary' debates, presentations, the setting up of a Manifesto (including proposals how to best tackle with the discussed topic) and some leisure activities. Each year a Student President will be elected to represent the voice of youngsters within our association and, especially, at the AEHT Annual Conference.

The same structure of activities will be kept for future editions. The new coordinator of the event is Onur Cokuludag, who took over from Murray Cooper. The next session should be organized in May 2020. If no candidate school will be found, DAL is willing to organize it again in London.

Three proposals for the next Youth parliament were put forward , with a preference for the third one:

- Effects of social media on hospitality, travel and tourism sectors;
- Sustainability and it's effects on hospitality, travel and tourism sectors;
- War against waste on hospitality, travel and tourism sectors.

The topic will be chosen together with the organizing school.

19. Date of next General Assembly

The next General Assembly would be held on November 5th, 2020 during the next Annual Conference in Aveiro (PT).

Diekirch, February 14th, 2020



Remco KOERTS
AEHT President



Nadine SCHINTGEN
AEHT General Secretary
and Rapporteur