



Attendees:

COUNTRY	NATIONAL REPRESENTATIVE	
	First name	Surname
AEHT HEAD OFFICE	Nadine	SCHINTGEN
AUSTRIA AUTRICHE	Gerald	HABERL
BELGIUM BELGIQUE	Sanne	HUYGENS
ESTONIA ESTONIE	Neeme	RAND
FINLAND FINLANDE	Marja	HEMMI
FRANCE FRANCE	Didier	LEDER
HUNGARY HONGRIE	Marta	GYÖMBER
IRELAND IRLANDE	Ray	CULLEN
ITALY ITALIE	Paolo	APRILE
LATVIA LETTONIE	Ilze	LOCMANE
LITHUANIA LITUANIE	Audrius	KURLAVICIUS
LUXEMBOURG	Michel Ronald	LANNERS THILL
THE NETHERLANDS PAYS-BAS	Remco	KOERTS

<i>(to be continued)</i> COUNTRY	<i>NATIONAL REPRESENTATIVE</i>	
	<i>First name</i>	<i>Surname</i>
POLAND POLOGNE	Boguslawa	PIENKOWSKA
PORTUGAL	Ana Paula	PAIS
RUSSIA RUSSIE	Olga	VAKHMANOVA
SLOVAKIA SOVAQUIE	Jozef	SENKO
SLOVENIA SLOVENIE	Tanja	ANGLEITNER-SAGADIN
SPAIN ESPAGNE	Jordi	OLLE
UNITED KINGDOM ROYAUME-UNI	Canan E.	CELIK

Guest:

ESTONIE ESTONIA	Meeli	KALDMA
----------------------------------	-------	--------

1. Welcome address and apologizes

The meeting starts with a welcome address by the President Remco Koerts, which is followed by a brief introduction into the most important items of the agenda of the day and its approval.

Several persons can only be temporarily present, as National Representative Ilze LOCMANE and Vice-President Michel LANNERS, whose presentation of the Academic Program will be done by Neeme RAND. Klaus ENENGL, absent, prepared a report which will be presented by Ana Paula PAIS.

2. Approval of the minutes of the previous meeting (online meeting, December 2nd, 2021)

The above-mentioned minutes published on the AEHT website www.aeht.eu are approved unanimously by the delegates present.

3. Report of the President (Remco KOERTS)

In December, the Executive Board authorized the Presidium to run the AEHT Head Office without permanent staff member. It will certainly take time to implement all changes, but Vice-President Michel LANNERS already released a teacher from his school to take over some of the tasks. Ronny THILL is very familiar with the AEHT as he endorses for several years now the function of AEHT Head Judge and is already very well-known by AEHT members.

For years the AEHT seeks the involvement of more and more students in its developments, and Remco KOERTS is pleased to announce that:

- five brand new promotional videos made by San Ignatius College of Barcelona are now available on our web site and YouTube channel. The overall AEHT promotional video can e.g., be found

under <http://www.aeht.eu/en/presentation-of-the-aeht>). Remco KOERTS thanks warmly Jordi OLLE and his students for all the work done to produce these videos.

- an AEHT App is currently being developed by students of ROC Mondriaan in The Hague to be used all year round for all main AEHT activities. In Tallinn, the App will be launched and tested for improvements.

4. 2021 Elections (Ana Paula PAIS)

New elections are scheduled in two phases, the first to elect the National Representatives and the second for the elections of the Presidium members. The calendar set is as follows:

Version of March 26th, 2021

ELECTION OF MEMBERS OF THE AEHT EXECUTIVE BOARD AND OF ITS PRESIDUM Period of Office: November 2021 to AUTUMN 2025

Calendar

EXECUTIVE BOARD

April 19 th , 2021	AEHT Head Office: information is sent out by email to school directors of all member schools <u>Documents:</u> - letter providing information on election procedures and National Representatives' tasks - call for candidates (candidate form)
May 7 th , 2021	Directors running for the election of National Representative in their country - candidates return the above-mentioned form by May 7th
May 2021	AEHT Head Office: organisation of online elections (one vote per member school) <i>Organisation of a possible second ballot:</i> if there are several candidates, and if no candidate obtains an absolute majority (<u>i.e.</u> half the votes plus one), a second round will be necessary. <u>This second ballot will have as objective</u> to decide between the two candidates with the largest and second largest number of votes in the first round.
June 11 th , 2021	Directors of all member schools - deadline to accomplish <u>online</u> voting

PRESIDIUM

June 2021	AEHT Head Office: Election results are sent out to all Executive Board members (new and old) The newly elected members of the Executive Board are informed of the officers' posts to be filled within the Presidium. Descriptions are provided of the available posts, and candidates are invited to put forward their names.
⇒ 24 September 2021	Member of the Executive Board (newly elected): Deadline for receiving names of candidates for Presidium posts by AEHT Head Office
Beginning of October 2021	AEHT Head Office: the list of candidates, with posts for which they wish to stand, is sent out to all the members of the Executive Board. NB: a member may put forward his or her name for several posts.
November 2021 during the AEHT Annual Conference	Executive Board (newly elected): Election of members of the Presidium, voting to take place during the Executive Board meeting scheduled during the Annual Conference in Tallinn Reminder: article 13 "Elections" § 3-4 of the Association's House Rules states: "Since each member of the Executive Board represents a country, the election is strictly personal, and there are no proxy votes " " <u>Only those members present may vote, and voting is by secret ballot.</u> "

- **Elections in two phases:**

In the spring, elections for National Representatives will take place, followed, at the Annual Conference in Tallinn, by elections for the Presidium from among the newly elected National Representatives (see details above).

All school representatives can stand in the elections and will receive the same form by email to submit their candidacy. However, only school headmasters or heads of hospitality or tourism departments are eligible, and the Presidium must check their compliance with the rules. In countries where there will be more than one candidate, a second round with a different electronic ballot is necessary to ask the national schools to decide between the candidates. A third round may afterwards be necessary if there is a tie between candidates. In case of a third round, the deadline of 11 June could possibly not be respected in the relevant countries, but all newly elected National Representatives should be known by the end of June.

In the second phase, the newly elected National Representatives will be invited to apply for a position in the Presidium. Those who wish to stand for election to the Presidium must submit their political statement by September 24th, 2021.

5. Report of the Vice-Presidents

- ***Report on an improved cooperation with AEHT PPP as well as on the organization of new online on- and off-congress competitions (Ray CULLEN)***

Following on from the success of the online competition organized in the framework of the AEHT Annual Conference 2020, the thinking was to create new competitions that:

- can be delivered online,
- are available during the year,
- give opportunities for students at different levels to compete,
- give an opportunity for students who would not normally come to the competitions to compete,
- and to help strengthen the presence of AEHT online, through these new competitions.

As a result, following new and restructured competitions saw the light:

1) **Hospitality Management Blended Competition** (based a proposal by Paulo VAZ)

This restructured competition, is organized in two phases, with phase 1 held online from March/after Easter till October and phase 2 held during the Annual Conference.

- **PHASE 1 (after Easter till October)**

- limited to 15/20 teams' of 3/4 students involved;
- will run over a 6-month timeline, beginning in March or after Easter, with a break in July and August and ending in October;
- with two tutorial meetings held monthly to support and help students and to have their results presented and commented on with guidelines;
- all the teams will be invited to participate in phase 2 (the big final) that occurs during the AEHT Annual Conference;
- CESIM will be motivated about the possibility to integrate some ODS in the game algorithm, so that students can be aware of its impact both positive and negative.

- **PHASE 2**

All the teams from phase 1 will be kept for phase 2.

- The test involving Robert Bosma, or another Expert's Masterclass, will be kept, but will be answered within the group, so it will become a group exercise promoting cross learning, decision making, etc., with the obtained classifications being used to achieve final

classifications. It is not an individual session; the individual teams must work together to produce the outcomes of the tests.

- Teams will present their strategies, conclusions and decision-making process in public and in front of a judging board composed by two members of AEHT schools (not voting on their own schools), one member of local trade, one CESIM representative and a Vice-President (with no vote) representing AEHT.
- In Tallin the new competition year-round starting 2022 will be launched.

- The new competition strategy

- Intention is to have all the online participants present at the Annual Conference.
- The competition should be designed to be a consulting intervention on the local hospitality industry or a specific hotel or hotel (online) concerning *innovation, sustainability* (mandatory), technology and digital, social responsibility, with teams designing new and different approaches to existing problems in the local industry.
- The competition will be specific for higher level students at level 5 or higher.
- Supported by our professional partners (e.g. Share Centre)
- It is proposed to run a Pilot Edition in Tallin.

- Important note for the new competition

- Ray CULLEN and Paulo VAZ held a meeting with Stephen Hood from STR Centre in order to ask for its cooperation and support, namely by allowing access to data concerning the theme and region, to present a Masterclass about the importance of data for managing and preparing the future and to incorporate the judging panel.
- the National Representatives are being asked to inform us about the higher-level schools that are in their countries and promote the competition amongst them.
- to better promote, the student participant profile needs to be defined, not to separate but to reinforce the need of specific skills and knowledge to enable the student to participate with confidence and in the belief of success.
- the competitions need to be promoted to all higher education schools, whether they are AEHT members or not.

So far, 70 schools of level 5 and up have been identified within the AEHT:

Austria (11)

BAD ISCHL
ST. JOHANN / TIROL
ZELL AM ZILLER
BAD LEONFELDEN
BLUDENZ
SEMMERING
KREMS
RETZ
NEUSIEDL AM SEE
WEYER
WARMBAD VILLACH

Belgium (2), Switzerland (2), Germany (1), Estonia (3), Spain (2).

Belgium	BRUGGE (SINT-MICHIELS)
Belgium	BRUSSEL
Switzerland	PASSUGG
Switzerland	BELLINZONA
Germany	WIESAU
Denmark	VALBY
Estonia	KURESSAARE
Estonia	TARTU
Estonia	SILLAMÄE
Spain	BARCELONA
Spain	PONTEVEDRA

France (15), Ireland (5), Italy (2), Luxembourg (1), Montenegro (1), The Netherlands (3), Pakistan (1), Poland (1)

Click to add text		Click to add text	
France	MARSEILLE CEDEX 8	Ireland	WATERFORD
France	GUYANCOURT CEDEX	Ireland	KILLYBEGS, Co. DONEGAL
France	SEDAN Cédex	Ireland	CORK
France	CHATEAU-THIERRY	Ireland	DUBLIN 11
France	CHÂTEAU-CHINON	Ireland	GALWAY
France	SAINT CHAMOND	Italy	PINEROLO (TO)
France	MONTPELLIER CEDEX 2	Italy	RIOLO TERME (RA)
France	ILLKIRCH	Luxembourg	WILTZ
France	CASE PILOTE	Montenegro	PODGORICA
France	ANTONY	The Netherlands	MAASTRICHT
France	ROYAN	The Netherlands	NIJMEGEN
France	LA GUERCHE DE BRETAGNE	The Netherlands	HAARLEM
France	GUYANCOURT	Pakistan	FAISALABAD
France	SAINT QUAY PORTRIEUX	Poland	SWIDNICA
France	DINARD		

Portugal (11), Slovakia (2), Turkey (1), Ukraine (1), N.Cyprus (1), Finland (2), Hungary (1)

Click to add text		Click to add text	
Portugal	FARO	Slovakia	SPISSKÁ NOVÁ VES
Portugal	ESTORIL	Slovakia	HUMENNE
Portugal	COIMBRA	Turkey	BALCOVA-IZMIR
Portugal	LISBOA	Ukraine	LVIV
Portugal	PORTO	Europe	FAMAGUSTA – NORTH CYPRUS
Portugal	PENICHE	Finland	ESPOON KAUPUNKI
Portugal	PORTIMÃO	Finland	JÄRVENPÄÄ
Portugal	VILA REAL DE SANTO ANTÓNIO	Hungary	SZEGED
Portugal	VIANA DO CASTELO		
Portugal	SETÚBAL		
Portugal	CALDAS DA RAINHA		

National Representatives are invited to identify further schools in their country that offer level 5 and up training and to encourage them to enter the competition.

2) **Additional new competition in the field of Tourism Destinations: 100% online**
(based on a proposal by Ásdis ÓSKARSDÓTTIR VATNSDAL)

The competition will be held online every year in the springtime – late March to April (depending on Easter holidays).

- This competition will be totally different from the regular Tourist Destination Competition held during the Annual Conference.
- The competition will be open to all AEHT member schools. Only one competitor per school is allowed. Minimum language requirement: European Language Level B2.
- The competition theme will focus on tourism within Europe with a special emphasis on *sustainable travel and responsible tourism*.
- The theme for each year will be decided by the competition organizer. Teams will deliver a presentation online on the competition theme.

- Teams will be composed of two members of different nationalities. Teams will be drawn by random selection and care will be taken that no competitors from the same country are drawn together.

Some competition details

- Teams will be drawn ten days prior to the announced delivery of the presentation.
- The competition theme will be announced at a joint briefing for all competitors held via Teams seven days before the date of the presentation.
- At this briefing, the competing teams will also deliver a short presentation to introduce themselves, their school and their countries to all the other competitors. This helps build up a sense of community as technical issues may prevent other teams from viewing the competition.
- Teams have one week to work on the competition assignment. During the competition, teams are given 15 minutes to deliver their presentation and answer questions from the judging panel.
- A follow-up session will be given after the competition in order to highlight ‘best practice’ in a presentation competition.
- Note: the judges’ decision is always final and no discussions regarding grading and places will happen during the follow-up session.

3) Additional new competition in the field of Front Office – 100% online

(based on a proposal by Emil JUVAN)

- This competition will be totally different from the regular Front Office Competition held during the Annual Conference.
- This new competition will be benefiting students and teachers/lecturers in the adoption and acknowledgement of knowledge demonstration (students) and knowledge provision (teachers) skills in the context of *Front Office Sales & Marketing Operations*.
- The context or the focus of the new competition is keeping relations with “out of the house” guests.
- Teachers (knowledge providers) will provide knowledge on front office operations focusing on catering to future client business. Students (competitors) will learn and demonstrate skills in communicating with future clients of the study hotel.
- Specific skills covered are:
 - o Promotion
 - o Sales/up-sale
 - o Information provision
 - o Negotiation.

The focus

- Students (competitors) will learn and demonstrate skills in communicating with future clients of the study hotel.

New Competition uniqueness

- *Sustainability*: acknowledging and promoting sustainable behaviour of providers and consumers in the hospitality industry.
- *Innovation*: adopting and promoting innovative ways of customer relationship management (e.g. virtual welcome, promoting ESB of hotel guests, sustainable market positioning, etc.).
- *Distinctiveness*: Focus of the proposed competition is ‘out of the house’ guest and contactless services.
- The traditional Front Office competition deals with ‘in house guests’ and contact services.

Ray Cullen finishes his presentation with an **end note** emphasizing that:

- these are exciting new competitions which include the opportunity for students/ teachers to gain new insights and knowledge from a different perspective.
- all three have a focus on *Sustainability and Innovation*.
- all the competitions are designed to give students new and updated real world knowledge with the support of AEHT education experts and industry global partners.

In brief, competitions for the Annual Conference 2021 (AC2021), stay the same as in former years with one addition, the pilot of the more strategic Hospitality Management Competition. In other words, there will be 11 competitions organized in Tallinn. The former Hospitality Management Competition will remain the same for 2021, but in Tallinn the new concept of this competition will be presented: starting in approximately March 2022 and ending at the Annual Conference 2022. The two above-mentioned new 100% online competitions will be presented in Tallinn and launched for the first time somewhere around March 2022.

Ray CULLEN expresses his warmest thanks to Asdis ÓSKARSDÓTTIR VATNSDAL, Emil JUVAN, Paulo VAZ and Theo VERKOYEN for their work and leadership regarding these competitions.

Remco KOERTS stresses the extra added value for the AEHT of all these new competitions. In Ireland only 2 of the 5 Higher Education (HE) schools are so far involved and Ray CULLEN hopes that all these innovations may attract new members.

Paulo APRILE promises to check for new HE schools in Italy. He might contact the Suisse Educational Group in Montreux for us to get them involved with the support of Ray CULLEN's presentation.

- ***Report on the AEHT IT Services (Internet site, Conference registration platform, ...) and on the Office 365 use within the AEHT (Neeme RAND)***

Neeme RAND expresses his most sincere thanks to our webmaster, Ahti PAJU, for his exemplary availability and for his invaluable assistance in IT matters. Thanks to him, the AEHT obtained Office 365 for free.

Regarding the elections in 2021, a full task from one of the vice-presidents will be required to make - in cooperation with the whole AEHT community - AEHT more visible on social media.

- ***Report on the implementation of the "Academic Program" for directors (and teachers) at the AEHT Annual Conference (Neeme RAND)***

In the absence of Vice-President Michel LANNERS, Neeme RAND briefly presented the specific program of this year's academic session.

In brief, the arrival day will be Wednesday, November 3rd, special activities are planned for Thursday and Friday, and the return home is scheduled for Saturday. There will be a welcome address by the AEHT President, a guided tour of Tallinn, the General Assembly, academic seminars with excellent speakers, and an exclusive dinner. In addition, the group can take part in the official social program and attend the gala dinner with prize-giving ceremony on the closing night.

To Tanja ANGLEITNER-SAGADIN's question about the possibility for judges to participate in the academic program, Neeme RAND replied that everything will be done to make this possible. For the

time being, it is planned that teachers who wish to do so can participate in the academic program on Thursday, but the whole program still needs to be refined.

Neeme RAND invites the audience to help the AEHT to promote this program in their country in order to attract as many headmasters and teachers as possible.

- ***Report on the coordination of the AEHT NR network and implementation of a series of online webinars in the framework of the AEHT Academy (Ray CULLEN, Sanne HUYGENS and Ana Paula PAIS)***

Under the leadership of Ray CULLEN, Sanne HUYGENS and Ana Paula PAIS, the AEHT will launch a forum for its associates. The proposal reads as follows:

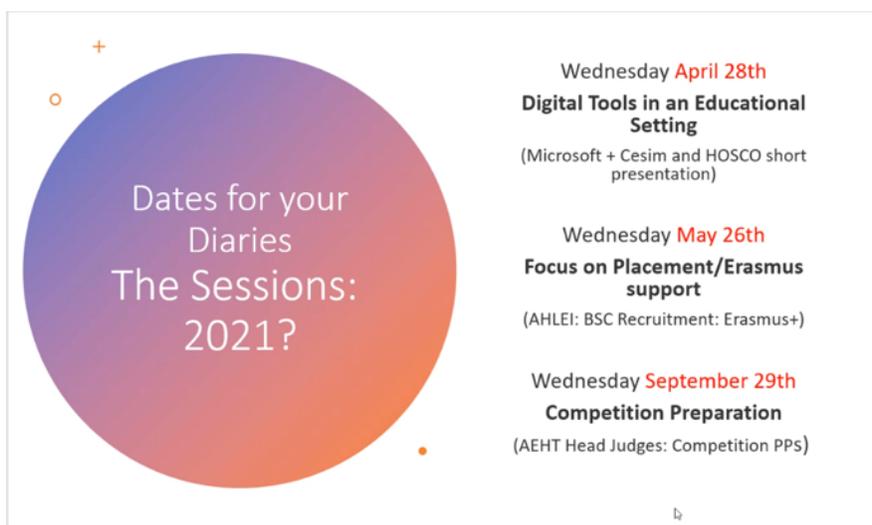
Proposal

- To work with our National Representatives, directors and teachers and educators for the benefit of all.
- This forum is open to all our members.
- Strengthen the bond between the Presidium and the members, particularly NR
- To help grow the organization together and support the needs of our members.
- To add value for our professional partners and industry experts.
- Sessions will be held in a series of monthly meetings (last Wednesday of the month) over a 6 month timeframe, noting periods for holidays, key educational events and our annual conference.
- **Proposed dates 2021/2022**
- 2021 - April 28th: May 26th: September 29th
- 2022 - Jan 26th: Feb 24th: March 30th: April 27th: May 25th: September 28th.

Sessions

- The sessions will focus on educational topics interspersed with presentations from Professional Partners who are 'selected to match the proposed session topic'.
- We would like input from our National Representatives on supportive educational topics that could be discussed, ideas, competitions, presentations, challenges, questions, queries: anything that would be of benefit to most or all.
- We would like to hear of the '**Good Practices**' happening in your schools to share with members.
- Each session will be chaired by a vice president (Ana Paula, Ray or Sanne) who will feedback to the Presidium for discussion and action.

The topics of the first three sessions, each of which will be held from 14:30 to 16:00 CET, are as follows:



National Representatives are invited:

- to send proposals for additional topics and good practice cases to Sanne HUYGENS with a copy to Ana Paula PAIS and Ray CULLEN;
- to promote these first webinars to their members and to encourage teachers to participate (e.g. by making some phone calls).

As envisaged at the Executive Board meeting in Aveiro, these webinars will in the future also be extended to students and all the information gathered during the sessions will be made available to all members on a sharing platform.

6. Report on membership applications, resignations and exclusions (Ana Paula PAIS)

All the documents below were sent in by our treasurer, Klaus ENENGL, and are presented by Ana Paula PAIS.

- **Schools excluded end of 2019**

Below, the list of schools that had to be excluded end 2019 for not having paid their contribution for 2 consecutive years:

AEHT CODE	NAME - TOWN	SUM
BE018	KOKSIJDE	2 x €290,-
FI003	KUOPIO	2 x €290,-
FR041	VILLERS-LES-NANCY	2 x €290,-
FR106	GUÉRANDE	2 x €290,-
HR024	ZADAR	2 x €290,-
IE010	LIMERICK	2 x €290,-
IT168	BRINDISI	2 x €290,-
IT180	GIARRE	2 x €290,-
IT997-IND	MRS. CAROLI	2 x €35,-
MK006	KRUSEVO	2 x €290,-
PL019	GLIWICE	2 x €290,-
RS007	VRNJACKA BANJA	2 x €290,-
RU009	CHERKESSK	2 x €290,-
RU011	ARTEM	2 x €290,-
TR017	ANKARA	2 x €290,-

- **Schools excluded end of January 2021**

Below the list of schools excluded end of last January:

AEHT CODE	NAME - TOWN
BE034	GENT
CH005	LAUSANNE
CY005	LIMASSOL
FR009	CHALLES LES EAUX
FR010	ANGERS
FR018	GUEBWILLER
FR102	AMIENS
FR103	CONTREXÉVILLE
HR013	ZAGREB
IT021	LORETO
IT060	MONZA
IT088	ROMA
IT094	ROMA
IT130	ISCHIA
IT162	BARI
IT163	REGGIO EMILIA
IT177	ASCOLI PICENO
PL023	BIELSKO-BIALA
SE062	SKÖVDE

- **Resignations – since November 2019**

Resignations strike all over Europe. Normally, schools evoke financial reasons for their decision to step out.

AEHT CODE	NAME - TOWN
AT014	NEUSIEDL
BE006	ANTWERPEN
ES017	ALMERIA
FI016	TAMPERE
IT015	RECOARO TERME
IT069	MONTECATINI TERME
IT108-PROF	LA CASA DELLA DIVISA
IT126	CITTA DI CASTELLO
IT127	MATERA
IT175-PROF	PARMA
IT187	OSTIGLIA
NL027	THE HAGUE
NL029	EINDHOVEN

- **New members since November 2019**

AEHT CODE	NAME - TOWN	PAYMENT
BE011	GENT re-entry	YES
BE007	SAINT-GHISLAIN re-entry	NO
BE018	KOKSIJDE re-entry	YES
EE007	SILLAMÄE	YES
EU005-OBS	CATALKOY, GIRNE	NO
FR090	ILLKIRCH re-entry	YES
GR004	MINISTRY re-entry	YES
HU001	BUDAPEST re-entry	NO
IE015	GALWAY	YES
IT189	ARZACHENA	NO
PT020	AZORES TOURISM BOARD	YES
PT021	PORTIMÃO	YES
PT022	VILA REAL DE SANTO ANTONIO	YES
PT023	VIANO DO CASTELO	YES
PT024	SETÚBAL	YES
PT025	CALDAS DA RAINHA	YES
TR053	SISLI / ISTANBUL re-entry	YES
TR054	ATALYA re-entry	NO
TR055	OSMANGAZI/ BURSA re-entry	NO

- **Schools not up to date with their membership fees of 2020**

AM001	YEREVAN
BE032	KORTRIJK
CH001	PASSUGG
CY003	LEFKOSIA
CY004	PARALIMNI
CY006	LIMASSOL
CZ001	MARIANSKE LAZNE
CZ002	CESKE BUDEJOVICE
CZ006	FRYDEK-MISTEK
DK003	SILKEBORG
DK009	ESBJERG
ES019	VALLADOLID
EU005-OBS	CATALKOY, GIRNE
FI005	MARIEHAMN
FR056	SEDAN
FR063	CLICHY
FR068	CHATEAU-THIERRY
FR086	SAINT CHAMOND
FR088	MONTPELLIER
FR093	CASE PILOTE
FR099	MEUDON LA FORET
HR005	OSIJEK
HR008	RAB
HR011	ZAGREB
HU001	BUDAPEST
IE001	KOEK WATERFORD
IE006	KILLYBEGS, Co. DONEGAL
IT006	FORMIA
IT018	LONGARONE
IT025	ARMA DI TAGGIA
IT045	PINEROLO

IT052	BARDOLINO
IT059	SASSARI
IT068	CASSINO
IT071	MOLFETTA
IT098	MARGHERITA DI SAVOIA
IT112	SAN PELLEGRINO TERME
IT167-PROF	Lorenzo GIANUZZI
IT176	PACHINO
IT181	GENOVA
IT182	POLIGNANO A MARE
IT189	ARZACHENA
LU002	WILTZ
MK001	SKOPJE
NL035	Nijmegen
PK001-OBS	Muhammed Naveed ASGHAR
PL007	SWIDNICA
PL012	WROCLAW
RS002	BELGRADE
RU012	SIMFEROPOL, CRIMEA
SE016	LEKSAND
SE029	LUND
SE030	LINDESBERG
SE063	SOLLENTUNA
SI006	IZOLA
TR001	ISTANBUL
TR019	CIDE-KASTAMONU
TR049	MUDANYA-BURSA
TR054	ANTALYA
TR055	OSMANGAZI / BURSA
UA005	LVIV
US004-PROF	NRA

In December 2020, 120 schools were in arrears with their 2020 subscriptions alone, creating a large gap in the AEHT's financial budget. Thanks to specific actions taken by Klaus and a member of Roc Mondriaan's staff, we have managed to recover half of these payments. We now need the help of the National Representatives to recover the remaining invoices.

As far as the invoices for the 2021 dues are concerned, they will be sent on March 31st, 2021 to all our members.

7. Treasurer's report (Ana Paula PAIS)

Klaus Enengl, who has agreed to postpone his retirement from the AEHT until the 2021 Annual Conference, will present us in Tallinn with a detailed report and charts on the new development this year and in the future of the AEHT's financial situation since the recent reorganisation. Up till now the AEHT is still able to meet all its obligations due to the fact that the 2020 subvention from the Luxembourg Ministry of Education has just arrived on our bank account. Currently EUR 17,000 are on its ordinary bank accounts and EUR 23,000 on its savings account. This is a very modest amount but seems sufficient to meet our financial obligations in the upcoming period.

Remco KOERTS states that, based on the report of the Treasurer, he is pleased that the restructuring decision was taken at our last meeting.

8. AEHT Event Calendar 2021 (Nadine SCHINTGEN)

General Secretary Nadine SCHINTGEN presents the calendar of 2021:

MONTH	EVENT
APRIL	
April 14 th	15 th Bartender G&T Competition 2021, Bled (SI)
April 26 th - 29 th cancelled	22 nd edition of the Bartolomeo Scappi International Competition (bar, barista sommelier, pastry, cooking, oenogastronomic exhibition competitions), Castel San Pietro Terme (IT)
April 28 th (14.30 – 16.00 CET)	1 st AEHT online Webinar on digital education with the participation of representatives of CESIM, HOSCO and MICROSOFT.
MAY	
May 26 th (14.30 – 16.00 CET)	2 nd AEHT online Webinar (topic to be determined – placements/Erasmus fundings)
SEPTEMBER / OCTOBER	
! Postponed to:	Olivier Rollinger cooking and restaurant service competition for the preservation of sea resources
September 9 th – 10 th	- Final competition for the Category of the Southern and Eastern European Students at the Hotel and Gastronomy Institute LE MONDE in Athens, Greece
September 28 th – 29 th	- Final competition for the Category of the Northern and Western European Students at the Lycée hôtelier Yvon Bourges in Dinard, France
October 10 th – 11 th	- Final for young professionals at Ecole Ferrandi in Paris
September 29 th (14.30 – 16.00 CET)	3 rd AEHT online Webinar (about competitions as preparation for the AC2021)
NOVEMBER / DECEMBER	
November 1 st – 6 th	34 th AEHT Annual Conference, Tallinn (EE)
November 28 th – December 3 rd	29 th Christmas in Europe, part of the Waterford Winterval festival, Waterford (EI)
ON HOLD (formerly in April/May)	
(date to be fixed) September/October if possible	Youth parliament, Setubal (PT)
(date to be fixed)	10 th edition of the HEG seminar for teachers and directors (for EQF level 5 and up), Pontevedra (ES)

Besides the webinars, that have already been presented earlier in this meeting, there are several other events on our calendar on which it will be necessary to say a few words:

- 1) **22nd edition of the Bartolomeo Scappi International Competition** (bar, barista sommelier, pastry, cooking, oenogastronomic exhibition competitions) in Castel San Pietro Terme, Italy, scheduled in April 2021 was definitely cancelled for this year due to the pandemic.
- 2) **The 15th Bartender G&T Competition 2021** organized by the Vocational College for Catering and Tourism Bled in Slovenia, will be held as planned on April 14th and 15th. (**NB.:** Please note that 5 days after the meeting, the organizers informed us that due to the recent lockdown in Slovenia the event had to be postponed for one week to April 21st – 22nd). The organizing school

found a nice way to organize their traditional competition in an online setting. How could it be otherwise, the topic this year is “online mixing”.

The competition is split in three parts:

- Production of a video in English max 2 min. on the competitor, his hobbies, his school and the town of his school, the main attractions, the cocktail that will be prepared and the story on it.
 - o to be sent in with the recipe and photo of the cocktail
 - o to be shown before the competitor’s performance.
- Cocktail preparation
 - o to be prepared live in front of the camera
 - o to be done in **7 min in 4 portions** with decoration
 - o to be based on an original creation of the competitor
 - o using imperatively their main sponsor’s - G3 Spirits – beverages
 - o using many ingredients as desired (no homemade ingredients)
 - o prepared at the same time by a bartender at Bled college to be tasted by the judges.
 - o assessed according to IBA (International Bartender Association) rules.
- Oral presentation
 - o a 2 min presentation on the cocktail creation followed by some communication with the judge (live) immediately after the live mixing.
 - o a good story about the inspiration for the cocktail and its preparation
 - Deadline for registration is April 1st, 2021 (postponed till April 8th, 2021).

3) **Competition Olivier ROELLINGER** held in live in September – October 2021

Olivier ROELLINGER, a French Michelin 3-star chef from 2006 to 2008, launched a competition to make the next generation of chefs, waiters and young professionals aware of their vital role in preserving sea resources by promoting sustainable, and often lesser-known maritime species.

The competitions address also these three categories of participants:

- ‘Chefs’ contest (for students and professionals from Europe) is organized in three parts:
 - First part: Preparation in 2 hours 30 minutes max. of a gourmet style recipe, based on a sustainable fish species, accompanied by a sustainable shellfish, crustacean or algae.
 - Second part: Preparation in 30 minutes max. of a ‘home-made’ style recipe, with the same species of fish used in the gourmet recipe, which could be cooked at home.
 - Third part: an oral presentation on sustainability with a role play between the candidate and jury members and an exchange on the preservation of marine resources.
- ‘Waiters’ contest (Students from Europe) is organized in two parts:
 - First part: “a practical test’ by five workshops.
 - Second part: an oral presentation on sustainability with a role play between the candidate and jury members and an exchange on the preservation of marine resources.
- For the contest for young professionals, please refer to the documents published on the AEHT web site.

Please note that there are still places available for these competitions, especially in the waiters’ category. The deadline for registration was initially set for January 10th, 2021 but has been extended to the end of April.

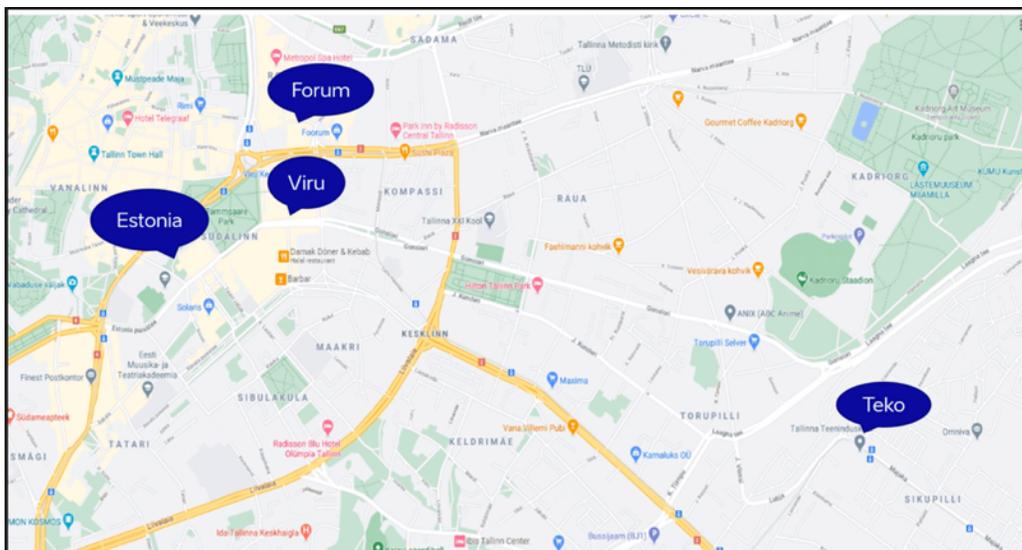
- 4) Regarding the **Youth Parliament**, Ana Paula PAIS declares that, with the help of Canan CELIK, they are maintaining the organization of this event in Sétubal in 2021 somewhere around September-October, but in a smaller version and only if the circumstances make it possible. This event is also important for the election of a Student AEHT President representing our students within the association. If held, the only costs that students will have to bear will be their travel costs.
- 5) As regards the 10th edition of the **HEG seminar** for teachers and directors, Paulo VAZ is still very motivated to organize it in Pontevedra. This city located in Galicia, also bears an opportunity for the AEHT to recruit new members from Spain.

9. Annual Conference 2021 (Neeme RAND & Meeli KALDMA)

According to Neeme RAND, the Estonian organizing team made up of over 20 persons is in full preparation and has everything under control, except the pandemic. So far, they have already built up a strong partnership with following organizations:

- **Partners :**
 - + Sokos Hotel Viru (accommodation, meals, masterclasses, night club)
 - + Nordic Hotel Forum (accommodation, meals, seminars)
 - + Estonian National Opera (Opening ceremony, lunch)
 - + Seaplain Harbour (Gala dinner and award ceremony)
 - + Ministry of Education and Research
 - + Visitestonia.com
 - + Visittallinn.com
 - + ...

All facilities as well as the airport are within walking distance or a few tram stops from each other:



Tallinn is easily accessible by plane, ferry, train or bus and all participants will receive a QR code that will give them free access to public transport.

- **Program:**

Draft conference program	
	
Monday, November 1 st	<ul style="list-style-type: none"> + Arrival of participants + Welcome at Tallinn Airport, Port of Tallinn or Bussijaam + Check In at hotel + Dinner
Tuesday, November 2 nd	<ul style="list-style-type: none"> + Judges briefing + Opening Ceremony at National Opera + Lunch + Masterclasses + Competition briefings at Teko + Dinner
Wednesday, November 3 rd	<ul style="list-style-type: none"> + Competitions at Teko + Executive Board meeting + Workshops + Arrival of Academic Program participants + Dinner + Disco at Cafe Amigo
Thursday, November 4 th	<ul style="list-style-type: none"> + Competitions at Teko + General Assembly + Workshops + Academic Program I session + Dinner + Disco at Cafe Amigo
Friday, November 5 th	<ul style="list-style-type: none"> + Academic Program II session + Sightseeing tours + Gala dinner and award ceremony at Seaplain Harbour + Disco at Cafe Amigo
Saturday, November 6 th	<ul style="list-style-type: none"> + Departure of participants

- **Competitions:**

All competitions will be held at the Tallinn School of Service, Majaka 2, Tallinn. (www.teeninduskool.ee).

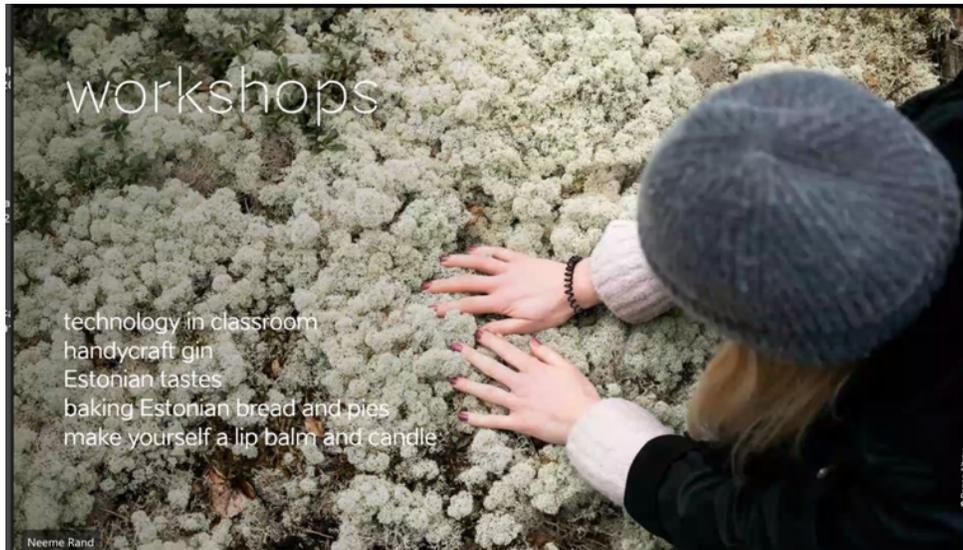
10 competitions

	Planned places	teams	Students in team
Barista - B1	24	12	2
Cocktail - B1	50	25	2
Culinary art - B1	72	24	3
Dechatlon - B1	36	12	3
Front Office - B2	30	15	2
Hospitality Management - B2	20	10	2
Pastry - B1	48	24	2
Restaurant Service - B1	36	18	2
Tourist Destination - B2	36	12	3
Wine Service - B1	32	16	2
Total	384		

- **Conference packages available**

	paid before 31.07	paid before 30.09	paid before 15.10	availability
quadruple Viru (students only)				160
triple Viru				210
twin Viru				100
sgl Viru				40
twin Nordic Forum				80
sgl Nordic Forum				100
Academic 3.-6.11 Nordic Forum				50

- **Several workshops will be organized:**



- **The Academic program:**



academic program 3.-6.11

3. november

- + arrival
- + welcome by president

4. november

- + guided tour at competition area
- + AEHT General Assambly
- + lunch
- + academic session part I
- + dinner with presidium

5. november

- + academic session part II
- + visit of Arvo Pärt Centre & lunch
- + Gala dinner and award ceremony at Searplain Harbour
- + afterparty at Cafe Amigo

6. november

- + departure

The moderation of the Academic Program will be entrusted to John LOHR from HOSCO, and academic keynote speakers already booked are:

- + Mr. Mark Aivo Takis – travel industry veteran, active in several countries across the globe (including Australia and USA) – Trends in travel Industry and survival in Covid crisis.
- + Mrs. Grete Arro (PhD in Psychology) - researcher in School of Educational Sciences in Tallinn University - How to support self-regulated learning in students?

All information will be published within two weeks on www.aeht.eu and support may be obtained via aeht2021@aeht.org.

Registration will only be allowed to schools that have paid their membership fees. 100% of the registration fee will be returned till September 1st, 2021.

Sanitary requirements regarding the pandemic will be communicated in September.

Tanja ANGLEITNER-SAGADIN advocates that annual conferences should no longer be held in the first week of November as there are holidays in many countries.

10. Christmas in Europe event 2021 (Ray CULLEN)

This year's venue for the Christmas in Europe event will be the WIT in Waterford, Ireland, hometown of our Vice-President Ray Cullen. God willing, the event is scheduled from Sunday, November 28th till December 3rd, 2021.

The poster features a grey background with a stylized orange and grey graphic on the left. The text is centered and right-aligned. On the right, there is a graphic of a night cityscape with a 'WELCOME' sign and the AEHT logo (a blue circle with yellow stars and the letters AEHT) overlaid on a blue background.

Waterford 2021
Sunday 28th November to Friday December 3rd

Guide to events

- 28th Arrival welcome reception(meal)
- 29th Introduction briefing/Parade/activities
- 30th Christmas presentations/activities
- 1st Christmas presentations/activities
- 2nd A game of Hurling/Site visit/gala event
- 3rd wrap-up session/feedback/ depart

The AEHT Christmas in Europe event will be organized in the framework of Ireland's largest Christmas festival, the Winterval Festival, which will also support our event. Participants may visit the gorgeous Christmas market held at that period of the year. Many leisure activities will also be on the program, as e.g. hurling:



Hurling

GAA

- National sport involving a ball, a stick and a lot of interesting moves.
- 15 players on each team
- Sport helmets required for protection
- Be prepared to get down and dirty




Schools that are interested to join in, should contact Ray CULLEN as soon as possible:

Level of Interest

- Please send me your interest in joining us in Waterford
- An idea of the makeup of your group for accommodation arrangements
- Limited number of places available, hopefully 12/15 groups of 6
- No promises on selection – draw from a hat
- Funding application due in shortly so I need the level of interest
- Contact detail: rcullen@wit.ie
- Mobile: 00 353 87 2118528
- Also on WhatsApp

11. Date of next Executive Board Meeting

The Presidium will keep the National Representatives posted about the feasibility to see face-to-face in Tallinn for the next Executive Board Meeting scheduled on May 28th and 29th, 2021.

Diekirch, April 13th, 2021.



Remco KOERTS
AEHT President



Nadine SCHINTGEN
AEHT General Secretary
and Rapporteur

TABLE OF CONTENT

Attendees:	1
1. Welcome address and apologizes	2
2. Approval of the minutes of the previous meeting	2
3. Report of the President (Remco KOERTS).....	2
4. 2021 Elections (Ana Paula PAIS).....	3
5. Report of the Vice-Presidents	4
• Report on an improved cooperation with AEHT PPP as well as on the organization of new online on- and off-congress competitions (Ray CULLEN)	4
• Report on the AEHT IT Services (Internet site, Conference registration platform, ...) and on the Office 365 use within the AEHT (Neeme RAND)	8
• Report on the implementation of the "Academic Program" for directors (and teachers) at the AEHT Annual Conference (Neeme RAND).....	8
• Report on the coordination of the AEHT NR network and implementation of a series of online webinars in the framework of the AEHT Academy (Ray CULLEN, Sanne HUYGENS and Ana Paula PAIS)	9
6. Report on membership applications, resignations and exclusions (Ana Paula PAIS)	10
• Schools excluded end of 2019	10
• Schools excluded end of January 2021	11
• Resignations – since November 2019.....	11
• New members since November 2019	11
• Schools not up to date with their membership fees of 2020	12
7. Treasurer's report (Ana Paula PAIS).....	12
8. AEHT Event Calendar 2021 (Nadine SCHINTGEN)	13
9. Annual Conference 2021 (Neeme RAND & Meeli KALDMA)	15
10. Christmas in Europe event 2021 (Ray CULLEN).....	19
11. Date of next Executive Board Meeting	20